Consolidated Financial Statements **December 31, 2017** (expressed in thousands of dollars)



February 22, 2018

Independent Auditor's Report

To the Members of Prospera Credit Union

We have audited the accompanying consolidated financial statements of Prospera Credit Union and its subsidiaries, which comprise the consolidated statement of financial position as at December 31, 2017 and the consolidated statements of income and comprehensive income, changes in members' equity and cash flows for the year then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers LLP

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Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Prospera Credit Union and its subsidiaries as at December 31, 2017 and their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards.

Chartered Professional Accountants

Pricewaterhouse Coopers LLP

Consolidated Statement of Financial Position

As at December 31, 2017

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	2017 \$	2016 \$
Assets		
Cash and cash equivalents Interest bearing deposits Loans (note 6) Other assets (note 10) Derivative financial instruments (note 25) Investments (note 8) Property, premises and equipment (note 9) Intangibles (note 11) Retirement benefit asset (note 15) Deferred income tax assets (note 21) Income taxes receivable	7,630 402,830 2,974,914 9,535 67 140,957 8,134 1,500 583 2,233 579	31,899 436,254 2,665,176 5,998 1,959 96,345 7,495 1,695 571 2,642
TOTAL ASSETS	3,548,962	3,250,034
Liabilities		
Borrowings (note 12) Deposits (note 13) Retirement benefit obligation (note 15) Derivative financial instruments (note 25) Other liabilities (note 16) Income taxes payable	482,774 2,904,463 9,721 5,027 11,061	411,532 2,692,186 8,221 896 5,174 287
TOTAL LIABILITIES	3,413,046	3,118,296
Members' Equity		
Capital and reserves attributable to members Members' equity shares (note 14(c)) Retained earnings Other reserves	3,213 140,218 (7,515)	3,510 133,511 (5,283)
TOTAL MEMBERS' EQUITY	135,916	131,738
TOTAL LIABILITIES AND MEMBERS' EQUITY	3,548,962	3,250,034

Commitments and contingent liabilities (notes 15 and 22)

Approved by the Board of Directors

Director

Director

Consolidated Statement of Income and Comprehensive Income For the year ended December 31, 2017

(expressed in thousands of dollars)

(expressed in thousands of donars)		
	2017 \$	2016 \$
Interest income		
Loans Interest bearing deposits and investments	93,455 9,516	83,583 11,197
	102,971	94,780
Interest expense		
Deposits Borrowings	33,960 6,336	32,858 4,091
Domowings	40,296	36,949
Net interest income (note 17)	62,675	
	•	57,831
Provision for (recovery of) credit losses (note 6)	156	(729)
Impairment loss on financial assets (note 5)	7,493	
Net interest income after provision and impairment charges	55,026	58,560
Other income (note 18)	14,830	12,729
Net interest income and other income	69,856	71,289
Non-interest expenses Salaries and employee benefits (note 19) Occupancy Administration Other expenses (note 20) Data processing Communication and marketing Depreciation and amortization Clearing charges	33,745 7,489 5,683 4,948 3,182 2,384 2,296 1,481 61,208	34,426 7,300 4,294 4,489 2,930 2,548 2,428 1,673
Income before dividends on member deposit shares	8,648	11,201
Dividends on member deposit shares	47	71
Income before income taxes	8,601	11,130
Provision for income taxes (note 21)		,
Current Deferred	1,251 554	1,793 220
	1,805	2,013
Net income for the year	6,796	9,117
Other comprehensive loss for the year Changes related to defined benefit plans (note 15(e)) Change in fair value of cash flow hedges (note 25) Change in fair value of investments (note 26)	(1,746) (3,154) 2,668	(81) (801) (5)
	(2,232)	(887)
Comprehensive income	4,564	8,230

Consolidated Statement of Changes in Members' Equity For the year ended December 31, 2017

(expressed in thousands of dollars)

					Other reserves	
	Members' equity shares \$	Retained earnings \$	Defined benefit plans ¹ \$	Cash flow hedges and retained interest ² \$	Investments ²	Members' equity \$
Balance - December 31, 2015	3,826	124,490	(4,614)	218	-	123,920
Net income and other comprehensive income	-	9,117	(81)	(801)	(5)	8,230
Dividends on members' equity shares	-	(96)	-	-	-	(96)
Share redemptions	(316)	-	-	-	-	(316)
Balance - December 31, 2016	3,510	133,511	(4,695)	(583)	(5)	131,738
Net income and other comprehensive income	-	6,796	(1,746)	(3,154)	2,668	4,564
Dividends on members' equity shares	-	(89)	-	-	-	(89)
Share redemptions	(297)	-		-	-	(297)
Balance - December 31, 2017	3,213	140,218	(6,441)	(3,737)	2,663	135,916

¹ Changes in other reserves related to defined benefit plans are not recyclable to net income.

² Changes in other reserves related to cash flow hedges, retained interest and investments are recyclable to net income.

Consolidated Statement of Cash Flows

For the year ended December 31, 2017

(expressed in thousands of dollars)

Cash flows from operating activities Cash flows from operating activities Net income for the year 6.796 9,171 Items not affecting cash (62,675) (57,831) Depreciation and amortization 2.296 2.428 Provision for (recovery of) credit losses and impairment loss on financial assets 7.649 (729) Provision for current income taxes 1.251 1.733 Deferred income taxes 554 220 Net change in fair value of derivative financial instruments (note 25) 1.852 1.755 Net change in fair value of secured borrowings (1.289) (1.526) Net change in fair value of investments (30.08) (1.526) Net change in loans (317.387) (340.510) Net change in loans (317.387) (340.510) Net change in deposits 212.523 247.486 Interest received 102.776 44.783) Net change in deposits shares (38.93) (38.93) Interest paid (30.93) (38.93) Interest paid (20.08) (42.08) Provision for of member	(expressed in thousands of donars)		
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Depreciation and amortization 2,296 2,428 Provision for (recovery of) credit losses and impairment loss on financial assets 7,649 7,793 7,893 7,993		(62.675)	(57.831)
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		7,630	

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

1 General information

Prospera Credit Union (the "Credit Union") is incorporated under the Credit Union Incorporation Act of British Columbia and its operations are subject to the Financial Institutions Act of British Columbia (the "FIA"). The Credit Union's primary business activities include providing financial services to its members and the general public across British Columbia. It provides Personal Banking, Business Banking and Wealth Management services through a network of 16 branches, online and mobile banking, the Exchange ATM network and a contact centre.

The Credit Union is domiciled in Canada and its registered office is at #500 - 32071 S. Fraser Way, Abbotsford, British Columbia.

The consolidated financial statements have been approved for issue by the Board of Directors (the "Board") on February 21, 2018.

2 Basis of presentation

a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") using applicable IFRS as well as the regulations of the FIA. The accounting policies applied in these consolidated financial statements are based upon IFRS effective for the year ended December 31, 2017, as issued and effective.

b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis, except for available-for-sale financial assets, financial assets and financial liabilities accounted for at fair value through profit or loss and all derivative financial instruments, which are measured at fair value.

c) Functional and presentation currency

These consolidated financial statements are presented in Canadian dollars, which is also the Credit Union's functional currency. The figures shown in the consolidated financial statements are expressed in thousands of dollars, unless otherwise stated.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information on significant areas of uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the consolidated financial statements are described in note 4.

3 Summary of significant accounting policies

a) Consolidation

The Credit Union consolidates investees when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The Credit Union consolidates the following investees in which it has control as wholly owned subsidiaries. Its wholly owned subsidiaries are Prospera Insurance Agencies Ltd., Prospera Technologies Inc., 413297 B.C. Ltd., and Prospera Holdings Ltd.

Intercompany balances, and income and expenses arising from intercompany transactions, are eliminated in preparing the consolidated financial statements. Intercompany losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

b) Foreign currency translation

Transactions in foreign currencies are translated to the functional currency of the Credit Union at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between the amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in the foreign currency translated at the exchange rate at the end of the reporting period. Foreign currency differences arising on translation are recognized in the consolidated statement of income. Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

c) Cash resources

Cash and cash equivalents include highly liquid balances with less than 90 days to maturity from the original date of issuance and include temporary clearing items. Interest bearing deposits include deposits with Central 1 Credit Union ("Central 1").

d) Financial assets and liabilities - categorization, measurement and recognition

i) Financial assets

Management determines the categorization of its financial assets at initial recognition. The Credit Union initially recognizes loans and receivables and deposits on the date that they are originated. All other financial assets, including assets designated at fair value through profit or loss ("FVTPL"), are recognized initially on the trade date at which the Credit Union becomes a party to the contractual provisions of the instrument. The Credit Union's financial assets are categorized as one of the following: financial assets at FVTPL, loans and receivables, financial assets available-for-sale ("AFS") and financial assets held-to-maturity ("HTM").

Financial assets at FVTPL

This category comprises financial assets classified as FVTPL and financial assets designated by the Credit Union as FVTPL upon initial recognition.

A financial asset is required to be classified as FVTPL if it is acquired principally for the purpose of selling it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivative financial instruments are also categorized as FVTPL unless they are designated and are effective as hedging instruments in a hedge accounting relationship. Gains and losses on assets classified as FVTPL are recorded in net income.

The Credit Union has not designated any assets as FVTPL. The Credit Union's financial assets classified as FVTPL consist of derivative financial instruments such as equity options and interest rate swaps related to securitized loans and index-linked deposit contracts.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- 1) those that the Credit Union intends to sell immediately or in the short term, which are classified as FVTPL, and those that the Credit Union upon initial recognition designates as FVTPL;
- 2) those that the Credit Union upon initial recognition designates as AFS; or

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

3) those for which the holder may not recover substantially all of its initial investment, for reasons other than credit deterioration.

Loans and receivables are recorded at fair value on initial recognition and subsequently at amortized cost using the effective interest method.

The Credit Union's loans and receivables principally consist of cash and cash equivalents, loans, interest bearing deposits, and other assets.

Financial assets available-for-sale

AFS assets are those non-derivative financial assets that are designated as AFS or are not classified as FVTPL, not designated as FVTPL or do not qualify as loans and receivables. AFS assets are recorded at cost which includes direct and incremental transaction costs. Subsequently, they are carried at fair value, unless they do not have a quoted market price in an active market and fair value is not reliably determinable, in which case they are carried at cost.

Unrealized gains and losses arising from changes in the fair value of AFS financial assets are recognized directly in equity, until the financial asset is derecognized or impaired. As a result of the derecognition or impairment of an AFS asset, the cumulative gain or loss previously recognized in equity is recognized in the consolidated statement of income.

Interest income on AFS assets is calculated using the effective interest method and is recognized in the consolidated statement of income. Dividends on AFS equity instruments are recognized in the consolidated statement of income when the Credit Union's right to receive payment is established.

The Credit Union's AFS assets consist of Central 1 equity shares and other investments, included in investments.

Financial assets held-to-maturity

HTM assets are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Credit Union's management has the positive intention and ability to hold to maturity, other than:

- 1) those that the Credit Union upon initial recognition designates as FVTPL;
- 2) those that the Credit Union designates as AFS; and
- 3) those that meet the definition of loans and receivables.

These are initially recognized at fair value including direct and incremental transaction costs and measured subsequently at amortized cost, using the effective interest method. Interest on HTM assets is recognized in the consolidated statement of income.

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(expressed in thousands of dollars)

The Credit Union's HTM assets consist of government backed securities, which are included in investments.

ii) Financial liabilities

Management determines the categorization of its financial liabilities at initial recognition. The Credit Union initially recognizes financial liabilities (including liabilities designated at FVTPL) on the trade date at which the Credit Union becomes a party to the contractual provisions of the instrument. Financial liabilities are categorized as FVTPL or financial liabilities at amortized cost. Financial liabilities are derecognized when extinguished.

Financial liabilities at FVTPL

Upon initial recognition, financial liabilities at FVTPL are classified or are designated by the Credit Union as FVTPL.

A financial liability is required to be classified as FVTPL if it is incurred principally for the purpose of repurchasing it in the near term or if it is part of a portfolio of identified financial liabilities that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivative liabilities are also categorized as FVTPL unless they are designated and are effective hedging instruments in a hedge accounting relationship. Gains and losses on FVTPL financial liabilities are recorded in net income.

The Credit Union's financial liabilities classified as FVTPL consist of derivative financial instruments, and certain secured borrowings have also been designated as FVTPL in order to reduce a reporting mismatch that would arise if such borrowings were recorded at amortized cost.

Financial liabilities at amortized cost

Financial liabilities that are not classified or designated as FVTPL fall into this category. Financial liabilities at amortized cost consist of amounts drawn on lines of credit, accounts payable, certain secured borrowings, and deposits. These are measured at fair value on initial recognition and subsequently at amortized cost using the effective interest method.

iii) Fair value of financial instruments

The best evidence of fair value at initial recognition is prices quoted in an active market. Fair values of financial instruments quoted in active markets are determined by reference to closing bid prices at the reporting date. If there is no active market for a financial instrument, the Credit Union establishes fair value using an appropriate valuation technique. These techniques principally include the use of recent arm's length transactions for investments in unquoted securities, discounted cash flow analysis for derivatives, third-party option pricing models for index-linked option contracts and other valuation techniques commonly used by market participants.

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(expressed in thousands of dollars)

Fair values reflect the credit risk of the instruments and include adjustments to take account of the credit risk of the Credit Union and the counterparty as relevant. Fair value estimates obtained from models are adjusted for other factors, such as liquidity risk or model uncertainties, to the extent that the Credit Union believes a third-party market participant would take them into account in pricing a transaction. Fair values determined by applying valuation techniques utilize independent observable market inputs to the maximum extent possible.

iv) Impairment of financial assets

The Credit Union assesses, at each statement of financial position date, whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are recorded only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and the loss event has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of a loan or advance by the Credit Union on non-market terms that the Credit Union would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, or other observable data relating to a group of assets such as conditions that correlate with defaults in the group.

Financial assets classified as loans and receivables

The Credit Union maintains an allowance for credit losses that, in management's estimation, is considered adequate to provide for credit-related losses. The allowance for credit losses consists of individual and collective allowances. The individual allowance is determined on the basis of specific loans that, in management's opinion, may not be fully collectible. The individual allowance is the amount required to reduce the carrying value of an impaired loan to its present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment is the current effective interest rate determined under the contract at the time the loan becomes impaired.

For the purposes of a collective evaluation of impairment, the portfolio is grouped on the basis of similar characteristics. These characteristics are relevant to the estimation of future cash flows and historical loss experience which is adjusted on the basis of current observable data to reflect the effects of current conditions. Assets that are individually assessed for impairment and for which no individual allowances are recorded are included in a collective assessment of impairment.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

The Credit Union adjusts its input to its collective allowance methodology on an ongoing basis, taking into account factors such as historical loss experience and adjusting for current observable data that did not impact the period which the historical loss experience was based on. Estimates of changes in future cash flows for groups of assets reflect and are directionally consistent with changes in related observable data from period to period (for example, mortgage delinquency, or other factors indicative of changes in the probability of losses by the Credit Union and in their magnitude).

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the consolidated statement of income in provision for credit losses.

Loans that were past due and whose terms have been renegotiated are no longer considered to be past due but are treated as new loans.

The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Credit Union, as and when more information becomes available, to reduce any differences between loss estimates and actual loss experience. When a loan is uncollectible, it is written off after the amount of the final loss has been determined.

Assets classified as available-for-sale

A significant or prolonged decline in the fair value of an AFS equity security below its cost is considered objective evidence in determining whether the asset is impaired. An AFS debt instrument may be identified as impaired due to circumstances which can include actual delinquency in contractual payment of principal or interest and/or significant events which indicate there is doubt as to the collectibility of the principal or contractual interest. For designated AFS assets, if any such evidence exists, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statement of income, is reclassified from equity and recognized in the consolidated statement of income.

If, in a subsequent period, the fair value of a debt instrument classified as AFS increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through the consolidated statement of income. Impairment losses recognized in the consolidated statement of income on equity instruments are not reversed.

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Assets classified as held-to-maturity

A HTM debt instrument may be identified as impaired due to circumstances which can include actual delinquency in contractual payment of principal or interest and/or significant events which indicate there is doubt as to the collectibility of the principal or contractual interest. In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the investment and recognized in the consolidated statement of income.

e) Property held for resale

In certain circumstances, the Credit Union may take possession of property held as collateral as a result of foreclosure on loans that are in default. Foreclosed properties where the Credit Union has taken possession are classified as assets held for sale and are measured at the lower of the carrying amount and the fair value less costs to sell.

The Credit Union does not, as a rule, occupy repossessed properties for its business use. These assets are normally sold in a manner that maximizes the benefit to the Credit Union, the member and the member's other creditors, and may involve the use of realtors.

No properties were held for resale as at the end of 2017 or 2016.

f) Derivatives and hedge accounting

Derivative financial instruments are financial contracts whose value changes in response to a change in a specified interest rate, exchange rate or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. Derivative contracts have no initial net investment or a net investment which would be smaller than a non-derivative contract and are settled at a future date.

Derivatives are initially recognized at fair value on the date a derivative contract is entered into. They are subsequently re-measured at their fair value and reported as assets where they have a positive fair value or as liabilities where they have a negative fair value.

Derivatives may also be embedded in other financial instruments and are treated as separate derivatives when:

- i) their economic characteristics and risks are not closely related to those of the host contract;
- ii) a separate instrument with the same terms would meet the definition of a derivative instrument; and
- iii) the host contract is not designated as FVTPL or classified as FVTPL.

Changes in fair value on derivative financial instruments not qualifying for hedge accounting are recognized in the consolidated statement of income.

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(expressed in thousands of dollars)

The Credit Union designates derivatives as either hedges of highly probable future cash flows attributable to a recognized asset or liability, or a forecasted transaction (cash flow hedge), or FVTPL derivatives in instances where the derivative does not qualify or has not been designated as a hedge in a hedge accounting relationship. The Credit Union periodically uses derivatives for economic hedging purposes to mitigate an identified financial risk.

g) Cash flow hedges

The Credit Union uses hedge accounting for derivatives designated as cash flow hedges provided certain criteria are met. The Credit Union documents the relationship, at its inception, between hedged items and hedging instruments, as well as identifying the risk being hedged and its risk management objective and strategy for undertaking various hedge transactions. The Credit Union also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in the cash flows attributable to the hedged risk.

The effective portion of changes in the fair value of a derivative that is designated and qualifies as a cash flow hedge is recognized in the consolidated statement of changes in members' equity. The gain or loss relating to the ineffective portion is recognized immediately in the consolidated statement of income. Amounts accumulated in equity are reclassified to the consolidated statement of income in the periods when the hedged item affects profit or loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, hedge accounting ceases and any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the hedged forecast transaction is ultimately recognized in the consolidated statement of income. However, when a forecast transaction is no longer expected to occur, or when the hedged item expires or is sold, the cumulative gain or loss that was deferred in equity is immediately transferred to the consolidated statement of income.

h) Derecognition of financial instruments

Financial assets are derecognized when the contractual rights to receive the cash flows from these assets have ceased to exist or the assets have been transferred and substantially all the risks and rewards of ownership of the assets are also transferred. If the Credit Union has neither transferred nor retained substantially all the risks and rewards of the transferred financial asset, it assesses whether it has retained control over the transferred asset. If control has been retained, the Credit Union continues to recognize the transferred asset to the extent of its continuing involvement. If control has not been retained, the Credit Union derecognizes the transferred asset.

Financial liabilities are derecognized when they have been redeemed or otherwise extinguished.

The Credit Union, through securitizations, periodically transfers loans to independent third parties. Where the Credit Union's securitizations and other transfers of receivables do not result in a transfer of contractual cash flows of the receivables or an assumption of an obligation to pay the cash flows of the receivable to a transferee, the Credit Union does not derecognize the transferred receivables and instead records a secured borrowing with respect to any consideration received.

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

For whole loan sales that result in a transfer of contractual cash flow, the Credit Union derecognizes the assets sold. The Credit Union accounts for gains or losses in the consolidated statement of income. The amount of the gain or loss is based on the carrying value of the loans sold.

i) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts with the same counterparty and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

j) Interest income and expenses

Interest income or expense for all interest bearing financial instruments is recognized within interest income or interest expense in the consolidated statement of income using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Credit Union estimates future cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

The calculation of the effective interest method includes all fees and costs paid or received between parties to the contract that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability. Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Interest income and expenses presented in the consolidated statement of income include:

- i) interest on financial assets and financial liabilities measured at amortized cost, calculated on an effective interest basis;
- ii) interest on AFS investment securities calculated on an effective interest basis;
- iii) the effective portion of fair value changes in qualifying hedging derivatives designated in cash flow hedges of variability in interest cash flows, in the same period that the hedged cash flows affect interest income/expense;
- iv) fair value changes in qualifying derivatives, including hedge ineffectiveness; and
- v) gains or losses on derivative financial instruments that do not qualify for hedge accounting.

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(expressed in thousands of dollars)

k) Fee and commission income

The accounting treatment for loan fees varies depending on the transaction. Fees that are considered to be adjustments to loan yield are recognized using the effective interest method. The effective interest method capitalizes fees and transaction costs on the consolidated statement of financial position and amortizes them to interest income over the expected life of the related loan. Mortgage prepayment fees are recognized in interest income when received, unless they relate to a minor modification to the terms of the mortgage, in which case the fees are recognized over the expected remaining term of the original mortgage using the effective interest method. Loan origination, restructuring and renegotiation fees for loans are recorded as interest income over the expected term of the loan using the effective interest method. Commitment fees are recorded in interest income over the expected term of the loan, unless the loan commitment is not expected to be used, in which case they are recorded to other income. Loan discharge and administration fees are recorded directly to other income when the loan transaction is complete.

Loan fees that are recognized using the effective interest method are included with loan balances on the consolidated statement of financial position.

Service charges and foreign exchange transaction fees are recognized on an accrual basis when the service is performed.

Commission income is earned on the sale of insurance policies and is recognized as at the related insurance policy's effective date. The Credit Union may receive additional commissions from insurance companies, which are recorded at the earlier of the period in which amounts can be reliably measured or the period in which the amounts are received.

Investment management fees, mutual fund fees and financial planning fees are recorded at the date of sale on an accrual basis or upon performance of services.

l) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

m) Property, premises and equipment

i) Recognition and measurement

All premises and equipment used by the Credit Union are measured at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

ii) Subsequent costs

Subsequent expenditures are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Credit Union and the cost of the item can be reliably measured.

All repair and maintenance costs are charged to the consolidated statement of income during the financial period in which they are incurred.

iii) Depreciation

Land is carried at cost and is not depreciated. Asset classes are further categorized for depreciation where significant differences in the estimated useful life of the various components of individually significant assets are identified. Depreciation is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

Buildings and betterments	7 to 30 years
Leasehold improvements	3 to 10 years
Computer equipment	3 to 10 years
Office furniture	3 to 10 years
Equipment	3 to 10 years

The residual values and useful lives of premises and equipment are reviewed, and adjusted if appropriate, at each statement of financial position date. Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are included in the consolidated statement of income.

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

n) Intangibles

Computer software is capitalized when the future economic benefit is expected to exceed a period of one year. Otherwise, software costs are expensed when incurred. Capitalized software costs are initially recognized at cost and amortized using the straight-line method over the expected useful life. The expected useful life ranges from 3 to 10 years.

o) Leased assets

In accordance with International Accounting Standards ("IAS") 17, *Leases*, the economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards related to the ownership of the leased asset. In some cases, the lease transaction is not always conclusive, and management uses judgment in determining whether the lease is a finance lease arrangement that transfers substantially all the risks and rewards incidental to ownership. If this determination is positive, the related asset is then recognized by the lessee at the inception of the lease at an amount equal to the lower of its fair value and the present value of the minimum lease payments. A corresponding amount is recognized as a finance lease liability.

All of the Credit Union's lease agreements are classified as operating leases. Payments on operating lease agreements are recognized as an expense on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

p) Income tax

Income tax expense comprises current and deferred taxes. Current and deferred taxes are recognized in the consolidated statement of income except to the extent that they relate to items recognized directly in members' equity or in other comprehensive income.

i) Current income tax

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

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(expressed in thousands of dollars)

ii) Deferred income tax

Deferred tax is recognized with respect to temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities against current tax assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable income will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

q) Employee benefits

The Credit Union operates various pension plans. The plans are generally funded through contributions to trustee-administered funds determined by periodic actuarial calculations. The Credit Union has both defined benefit and defined contribution plans.

i) Defined benefit pension plans

A defined benefit pension plan typically defines an amount of a pension benefit that an employee will receive on retirement, usually dependent upon one or more factors, such as age, years of service and compensation. The actuarial and investment risks of a defined benefit plan are typically primarily the responsibility of the sponsor of the plan.

The Credit Union uses the projected unit credit method to determine the present value of its defined benefit pension obligations and the related current service cost and, where applicable, past service cost. The defined benefit obligation is calculated on an annual basis by the appointed independent actuary to the respective defined benefit plans. This requires the Credit Union to determine the benefit attributable to the current and prior periods and to make estimates about demographic and financial variables that will affect the ultimate cost of the benefit. The present value of the defined benefit obligation of the respective plan is determined by discounting the estimated future cash flow outflows using interest rates of high quality corporate bonds that are denominated in Canadian dollars and that have terms to maturity approximating the terms of the respective related defined benefit plan liability.

For funded plans, the Credit Union recognizes the fair value of the plan assets in accordance with the requirements of IFRS 13 for fair value measurements. Financial instruments such as quoted equities are valued using closing prices.

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(expressed in thousands of dollars)

The fair value of any plan assets is deducted from the present value of the defined benefit obligation in determining the deficit or surplus on an individual plan basis. If a plan surplus exists, the fair value of the plan assets recognized on the Credit Union's consolidated statement of financial position is limited to the amount from which the Credit Union can derive a future economic benefit.

The Credit Union recognizes the service cost of the respective plans in salaries and employee benefits. The service cost principally comprises the current service cost representing the increase in the present value of the defined benefit obligation from employee service in the current period and the past service cost representing the changes in the present value of the defined benefit obligation from a plan amendment or curtailment.

The Credit Union recognizes the net interest on the defined benefit liability (asset) directly in the consolidated statement of income.

Re-measurements of the defined benefit asset (obligation) are recognized immediately in other comprehensive income and are transferred into other reserves within the consolidated statement of changes in members' equity. Re-measurements principally consist of actuarial gains and losses, the return on plan assets excluding amounts incorporated into the net interest on the net defined benefit asset (obligation) and any change in the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit asset (obligation).

ii) Post-employment health care benefits

The Credit Union operates a post-employment health care benefit plan. The method of accounting, assumptions and the frequency of valuations are similar to those used for defined benefit pension plans.

iii) Defined contribution pension plans

For defined contribution plans, the Credit Union pays a specified flat rate for employer contributions. The Credit Union has no further payment obligations once the contributions have been paid. The contributions are recognized as an employee benefit expense on an accrual basis in the periods during which services are rendered by employees.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

iv) Participation in multi-employer pension plan

The Credit Union provides defined retirement benefits to certain employees through a multi-employer plan administered by Central 1. There are two divisions within this multi-employer plan, a 1.75% division and a 1.20% division. The Credit Union is the only remaining participant in the 1.20% division of the plan, whereas a number of member credit unions continue to participate in the 1.75% division of the plan. Within these consolidated financial statements, the Credit Union accounts for the 1.75% division of the plan as a defined contribution pension plan, and the 1.20% division of the plan as a defined benefit pension plan.

Each member credit union of the 1.75% division of the multi-employer plan is exposed to the actuarial risks of the other employers with the result that, in the Credit Union's opinion, there is no reasonable way to allocate any defined benefit obligations. As this is a multi-employer plan, the assets and liabilities are pooled and assets are not tracked separately by participating employer. Although the actuaries may be able to determine a breakdown of the current liabilities based on each employer's individual demographic profile and allocate a proportionate share of the assets based on the solvency ratio of the entire plan, the plan does not track accumulated contributions and investment earnings for each employer. As this is a multi-employer plan, the plan exposes individual participating employers to the common actuarial risks of all of the defined benefit plan members within the 1.75% division. As a result, the Credit Union is not able to determine the extent to which it may be liable to the plan for other member entities' obligations under the terms and conditions of the plan. There is also no indication of the level of participation in the plan by the Credit Union compared with other participating entities. Accordingly, the Credit Union's participation in the 1.75% division of the plan is accounted for as a defined contribution plan with contributions recorded on an accrual basis. The Credit Union has provided additional disclosure on the overall funding status of the multi-employer plan and future contribution levels in note 15(h).

r) Related parties

A related party is a person or an entity that is related to the Credit Union.

- i) A person or a close member of that person's family is related to the Credit Union if that person:
 - has control or joint control over the Credit Union, with the power to govern the Credit Union's financial and operating policies;
 - 2) has significant influence over the Credit Union, participating in financial or operating policy decisions, but not control over these policies; or
 - is a member of the key management personnel of the Credit Union. Key management personnel, consistent with the definition under IAS 24, *Related Party Disclosures*, are persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, directly or indirectly. Key management personnel for the Credit Union are comprised of the Board and executive management.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

An entity is related to the Credit Union if any of the following conditions apply:

- 1) the entity and the Credit Union are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
- 2) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group, of which the other entity is a member);
- 3) both entities are joint ventures of the same third party;
- 4) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
- 5) the entity is a post-employment benefit plan for the benefit of employees of either the Credit Union or an entity related to the Credit Union;
- 6) the entity is controlled or jointly controlled by a person identified in (i) above; or
- 7) a person identified in (i)(1) above has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

s) Provisions

A provision is recognized if, as a result of a past event, the Credit Union has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for onerous contracts is recognized when the expected benefits to be derived by the Credit Union from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Credit Union recognizes any impairment loss on the assets associated with the contract.

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(expressed in thousands of dollars)

t) Equity and non-equity shares

Upon opening an account at the Credit Union, new members are required to purchase a minimum of 25 Class A Membership equity shares (junior members - five shares). Class A Membership equity shares are redeemable on demand by the member. Periodically, members may purchase Class F, G, H or I Preferred shares, as authorized by the Board, which are redeemable at the end of the time periods stated for that particular class of share. Accordingly, these classes of shares are recorded as member deposit shares.

Class A Membership, Class C Investment, Class D Insured, Class E Equity, and Preferred shares of the Credit Union are not subject to guarantee by the Credit Union Deposit Insurance Corporation of British Columbia ("CUDIC"). No Class H or I Preferred shares are issued. Dividends may be declared annually on Class A Membership, Class C Investment, Class E Equity and Preferred shares at the discretion of the Board.

Members, periodically, as authorized by the Board, are permitted to purchase Class C Investment and Class E Equity shares. Redemption of Class C Investment and Class E Equity shares is subject to certain conditions and approval of the Board. Accordingly, they are recorded as members' equity.

u) Current year changes in accounting policies

The Credit Union has applied the following standards and amendments for the first time for its annual reporting period commencing January 1, 2017:

i) IAS 12 - Income Taxes

In January 2016, the IASB issued amendments to clarify the requirements for recognising deferred tax assets on unrealised losses. The amendments clarify the accounting for deferred tax where an asset is measured at fair value and that fair value is below the asset's tax base. They also clarify certain other aspects of accounting for deferred tax assets. The adoption of these amendments did not have any impact on the amounts recognised in prior periods and will not affect the current or future periods.

ii) IAS 7 - Statement of cash flow

In January 2016, the IASB also issued an amendment to IAS 7 introducing an additional disclosure that will enable users of financial statements to evaluate changes in liabilities arising from financing activities. This amendment is part of the IASB's disclosure initiative, which continues to explore how financial statement disclosures can be improved, and is issued at response to requests from investors for information that helps them better understand changes in an entity's debt. The adoption of these amendments did not have any impact on the amounts recognised in prior periods and will not affect the current or future periods.

There were no other current year changes in accounting policies that had a significant effect on the Credit Union's consolidated financial statements.

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(expressed in thousands of dollars)

v) Standards and interpretations issued but not yet effective

A number of standards and interpretations, and amendments thereto, have been issued by the IASB that are not effective for these consolidated financial statements. The Credit Union has not adopted any standards that are not yet effective but are eligible for early adoption. Those expected to have an effect on the Credit Union's consolidated financial statements are discussed below:

i) IFRS 9 - Financial Instruments

IFRS 9 was issued in 2009 and addresses classification and measurement of financial assets and financial liabilities. The final version of IFRS 9 was issued in July 2014. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. IFRS 9 retains three primary measurement categories for financial assets: amortized cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option to recognize changes in fair value with no recycling of gains or loss to the income statement. The Credit Union is in the process of assessing the impact of the standard changes and available options, which will be formalized in early 2018.

For financial liabilities, there are no changes to classification and measurement except for the recognition of changes in credit risk in other comprehensive income, for liabilities designated at FVTPL.

IFRS 9 requires credit losses to be recognized on a single, forward looking expected loss impairment model rather than using an incurred loss model. At initial recognition, an allowance of a 12-month Expected Credit Loss (ECL) will be required for defaults that may occur within the next 12 months. If these assets experience a significant change in credit risk, an increase in the allowance to a lifetime ECL is required, which is meant to recognize expected loss over the remaining life of the financial instrument. The determination of whether or not a significant change in credit risk has occurred will incorporate all currently available information as well as any forecasts of future economic conditions or events and is conducted at each reporting period. The Credit Union is in the process of developing the model to calculate ECL under the new standard and expects to formulize the impact and applicable transition adjustments in early 2018.

IFRS 9 also relaxes the requirements for hedge effectiveness by replacing the current effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually uses for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under IAS 39. The Credit Union is currently accessing the impact of adopting IFRS 9 as it relates to hedge accounting and expects to document its decision in early 2018.

The standard is effective for accounting periods beginning on or after January 1, 2018. Amendments to IFRS 7, *Financial Instruments - Disclosure*, will also be effective on adoption of IFRS 9. The Credit Union continues to assess the full impact of IFRS 9.

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(expressed in thousands of dollars)

ii) IFRS 15 - Revenue from Contracts with Customers

In September 2015, the IASB issued an amendment to IRFS 15, *Revenue from Contracts with Customers*, to defer the effective date by one year to 2018. A further amendment was issued in April 2016 to clarify guidance on identifying performance obligations, licenses of intellectual property and principal versus agent, and to provide additional practical expedients on transition. IFRS 15 deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognized when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18, *Revenue*, and IAS 11, *Construction Contracts*, and related interpretations. The standard is effective for annual periods beginning on or after January 1, 2018 and earlier application is permitted.

The majority of the Credit Union's revenues are comprised of net interest income and investment income, which is out of scope for IFRS 15 and is covered in IFRS 9, *Financial Instruments*. The main areas of impact for the Credit Union under IFRS 15 would be the timing of banking fees and commission revenues related to Wealth Management. The Credit Union continues to assess the impact of IFRS 15 in these areas.

iii) IFRS 16 - Leases

IFRS 16 was issued in January 2016 and replaces current guidance in IAS 17. Under IAS 17, lessees are required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 requires lessees to recognize a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all contracts. For lessors the accounting stays almost the same as IAS 17. The standard is effective for accounting periods beginning on or after January 1, 2019. The Credit Union expects that this standard will have an effect on its branch operating leases and is in the process of assessing the impact of IFRS 16.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

4 Use of estimates and judgments

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Credit Union's accounting policies. Change in assumptions may have a significant impact on the consolidated financial statements in the period the assumptions changed. The principal areas involving a higher degree of judgment or complexity and/or areas which require significant estimates are described below:

a) Allowance for credit losses on loans

The Credit Union regularly reviews its loan portfolio for impairment. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Credit Union makes judgments as to whether there is any observable data indicating an impairment trigger followed by a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified within that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of members in a group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows.

Management also uses estimates for the consideration of key variables within the loan loss allowance methodology, including the probabilities of future member defaults considering historic trends, the estimated loss identification period between impairment occurring and losses being identified and evidenced by the establishment of an appropriate allowance, and also the incorporation of a qualitative adjustment for management's judgement as to whether current economic conditions that exist at the reporting date (but which are not present in the data sets used to establish the various metrics underlying the loan loss) could cause the actual level of inherent losses to be greater or less than those suggested by historic experience.

The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed annually to reduce any difference between loss estimates and actual loss experience. Were the net present value of estimated cash flows to differ by +/-1%, the impairment loss is estimated to be \$67 (2016 - \$52) higher or lower. The Credit Union has disclosed the allowance for credit losses on loans in note 6.

b) Fair values of financial instruments

The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined using specific valuation techniques. In these cases, the fair values are estimated from observable data in respect of similar financial instruments or by using models. Where market observable inputs are not available, they are estimated based on appropriate assumptions. Where valuation techniques are used to determine fair values, they are validated and periodically reviewed by management. To the extent practicable, models make maximum use of market observable data; however, areas such as credit risk (both the Credit Union's credit risk and counterparty risk) and correlations require management to make estimates.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

Included in the results reported for the year ended December 31, 2017 is the assessed fair value of a portfolio of personal loans which was estimated based on a valuation technique using multiple assumptions as described in note 5.

The Credit Union has disclosed the fair values of financials instruments in note 26.

c) Securitizations and derecognition of transferred financial instruments

The Credit Union transfers residential mortgages to an independent third party either directly or through an initial transfer to intermediary financial institutions that are eligible, authorized transferors approved by the third party.

Depending on the contractual arrangements, the Credit Union may not derecognize the securitized residential mortgages and may instead recognize a secured borrowing; may recognize only a portion of the assets up to the Credit Union's remaining involvement in those assets; or may derecognize the assets and recognize, as separate assets or liabilities, any rights and obligations constituted or retained in the transfer. In assessing the derecognition criteria, management is often required to make judgments as to the extent to which cash flows are transferred and any continuing exposure to risks and rewards of the transferred receivables. The Credit Union has provided additional disclosures concerning the accounting treatment for securitization transactions during the year in note 7.

d) Retirement benefits

The present value of retirement benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of pension obligations.

One of the assumptions used in determining the net cost for retirement benefit plans is the discount rate. The Credit Union determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Credit Union considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension liability. Other key assumptions for pension obligations are based in part on current market conditions. The Credit Union has provided additional disclosures concerning the accounting treatment of retirement benefits during the year in note 15.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

e) Income taxes

The Credit Union computes an effective tax rate which includes an evaluation of the current and future availability of the credit union deduction under the Canadian Income Tax Act and the small business income tax rate under the British Columbia Income Tax Act. The credit union deduction and the BC small business income tax rate apply to credit unions on taxable income of the credit union until such time as 4/3 of 5% of the amounts owing to members (including deposits, members' shares and other borrowings) (the "maximum cumulative reserve") exceeds the cumulative taxable income that was previously subject to the credit union deduction (the "preferred rate amount") of the credit union. An estimate of future deposit, member borrowing, share and income growth is based on the modeling of the Credit Union's business plan, inclusive of economic indicators, and provides the basis in determining the availability of the credit union deduction and the credit union small business income tax rate.

In 2013, the Canadian Income Tax Act was amended to phase out the credit union deduction available to credit unions over five years. The preferential treatment was scheduled to be reduced to 80% for 2016, 60% for 2017, 40% for 2018, 20% for 2019 and 0% for 2020 and later years. In 2017, a further amendment was made to restore the preferential treatment in full, specific to the BC income tax rate effective January 1, 2017.

The credit union deduction and the BC small business income tax rate are taken into account to determine the effective tax rate used in computing the income tax provision. However, the actual amounts of income tax expense do not become known until the filing with and assessment of the income tax return by the relevant tax authorities, which occurs subsequent to the issuance of the consolidated financial statements. To the extent that estimates differ from the final tax returns, net income would be affected in the subsequent year.

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Credit Union records its best estimate of the tax liability including the related interest and penalties in the current tax provision. The Credit Union has disclosed the accounting treatment for income tax for the year in note 21.

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(expressed in thousands of dollars)

5 Crelogix

The Credit Union, among other funders, had a long standing relationship with a third party consumer loan origination firm, Crelogix Acceptance Corporation ("Crelogix"), whereby the Credit Union would purchase receivables in the form of a stream of cashflows related to personal loans originated by Crelogix. Although this arrangement was considered a legal purchase, for the purposes of IFRS reporting it did not qualify for purchase/sale treatment due to the retention of risk by Crelogix. Therefore, from the Credit Union's perspective this arrangement, under IFRS, was considered a secured loan. On July 6, 2017 Crelogix was placed into receivership, as directed by the court, as it was no longer able to fulfill its cash flow obligations. Alvarez and Marsal were appointed as the Receivers to gain control of the operations over the receivership process, to preserve and protect all of Crelogix' assets and to allocate any residual resources to the appropriate creditor. As at December 31, 2017 the Credit Union has recognized an amount owing for loan payments received through October 31, 2017 of \$3,897 which is included in Other Assets (note 10).

Over the course of the receivership period, the Credit Union negotiated an Asset Purchase Agreement with the Receiver and entered into a transition and servicing agreement with a third party to assume control of the operations and collection of the receivables, to ensure effective collection going forward. Pursuant to an Asset Purchase Agreement effective November 30, 2017, the Credit Union acquired substantially all of the assets of Crelogix that the Credit Union did not already legally own. The nature of the set of assets acquired was assessed as providing the ability to the Credit Union to conduct it as a business. Accordingly, IFRS 3, *Business Combinations* applies to the accounting for the acquisition.

The Credit Union completed the purchase transaction for cash consideration of \$535 after taxes which was allocated in full at fair value to Property, Premises and Equipment of \$360 (note 9) and Intangible Software of \$175 (note 11). No goodwill was identified in the purchase price allocation. The Credit Union incurred legal, professional and receivership costs of \$1,208 associated with the analysis and transition of the portfolio along with execution of the Asset Purchase Agreement. These costs are recorded within Administration and Other expenses (note 20) within the Consolidated Statement of Income and Comprehensive Income.

Prior to receivership, as part of the original agreement, Crelogix provided all administration and collection services associated with the loans receivable. These processes were assumed over the receivership period by the Receiver. On November 30, 2017, at the close of the receivership period, the Credit Union exercised the right to collect on the loans directly.

As part of the Asset Purchase Agreement, the Credit Union assumed ownership and control of the bank accounts that are used for clearing of payments for all Crelogix originated loans, including those previously purchased by other funders. Accordingly, the Credit Union controls the primary clearing functions associated with monthly administration and payments for all funders. Within Other Liabilities on the Consolidated Statement of Financial Position is \$2,800 (2016 - \$nil) of Accounts Payable to funders (note 16) which represents the amount owing to other funders for payments collected through the bank account owned by the Credit Union.

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

Included in Loans on the Consolidated Statement of Financial Position and within the Personal Banking Loans segment (note 6) is the Crelogix loan portfolio of \$140,311 (2016 - \$175,039). The Crelogix loan portfolio is classified as loans and receivables on the Consolidated Statement of Financial Position and accounted for at amortized cost at December 31, 2017.

Crelogix Loan

	\$
Opening Balance - January 1, 2016 New loan purchase made during the year Paydowns made during the year	148,159 82,744 (55,864)
Balance - December 31, 2016	<u>175,039</u>
New loan purchases made during the year Paydowns made during the year Provisions released to Crelogix impairment on derecognition Increase to full contractual payment value Impairment on derecognition of Crelogix	33,224 (57,427) (600) 5,552 (13,446)
Balance - November 30, 2017	142,342

Crelogix Portfolio

	Φ
Recognition at fair value - November 30, 2017 December payments received	142,342 <u>(2,031)</u>
Balance - December 31, 2017	140,311

Following the receivership period, the Credit Union exercised its right to collect on the loans directly. On November 30, 2017 the Credit Union derecognized the loans receivable from Crelogix and determined the fair value of the collateral received or rights to direct receivership from the individual borrowers. The Credit Union recognized an impairment loss on financial assets in the Consolidated Statement of Income and Comprehensive Income of \$7,493 as part of this valuation.

IAS 39 requires that the consideration received to settle the Crelogix loan receivable must be recognized at fair value. The fair value of the portfolio was calculated by the Credit Union using a valuation model that considers the present value of the net cash flows to be generated from the loan portfolio, taking into account expected probability of default and prepayment and loss given default that is not already reflected in the discount rate used. The expected net cash flows were increased to reflect the full contractual payment value due to the Credit Union upon seizure of the right to collect and discounted using risk-adjusted discount rates that consider risk factors present at the time of origination with incremental default and prepayment risk factors assessed separately to produce a fully risk-adjusted discounted cash flow. The incremental risk factors are due to the loans now being uncollateralized and with the individual borrowers. Previously, the loan with Crelogix included collateral in the form of a reserve account which had a nil balance at the time of derecognition (2016 - \$5,635) as well as indemnification of prepayment risk.

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

The principal assumptions used to calculate the fair value of the Crelogix loans at November 30, 2017 are as follows:

Assumption

Partially risk adjusted weighted average discount rate	6.78%
Incremental probability of defaults based on loan vintage	0.50% to 2.84%
Loss given default	74%
Incremental probability of prepayments depending on loan vintage	1.50% to 17.03%

Sensitivity analysis

The sensitivity of the fair value measurement to changes in the principal assumptions presented below was performed by changing each assumption individually. If an actual change occurs, it is likely that some of these assumptions are correlated, which could change the combined impact.

Partially risk adjusted weighted average discount rate	1% increase (decrease)	+/- \$4,809
Incremental probability of defaults based on loan vintage	0.5% increase (decrease)	+/- \$2,447
Loss given default	10% increase (decrease)	+/- \$772
Incremental probability of prepayments depending on loan		
vintage	5% increase (decrease)	+/- \$2,536

6 Loans

	2017 \$	2016 \$
Personal Banking Residential mortgages (note 7) Loans (note 5)	1,831,506 362,815	1,589,258 383,120
Business Banking mortgages and loans	777,102	690,469
Net deferred transaction fees and related costs	2,566	2,791
Accrued interest	4,371	3,584
Less: Allowance for credit losses	2,978,360 (3,446)	2,669,222 (4,046)
	2,974,914	2,665,176
Current Non-current	1,072,331 1,902,583	1,043,610 1,621,566

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(expressed in thousands of dollars)

Reconciliation of allowance for credit losses

			2017	2016
	Personal Banking mortgages and loans \$	Business Banking mortgages and loans \$	Total \$	Total \$
Balance - Beginning of year	1,167	2,879	4,046	5,046
Loan write-offs	(172)	(84)	(256)	(601)
Provision for (recovery of) credit losses	242	14	256	(399)
Provision released to Crelogix impairment (note 5)	(600)	-	(600)	
Balance - End of year	637	2,809	3,446	4,046
Individual allowance Collective allowance	65 572	571 2,238	636 2,810	737 3,309
Total allowance for credit losses	637	2,809	3,446	4,046

During the year, the Credit Union recorded recoveries of \$100 (2016 - \$330) on loans that have been previously written off. Such recoveries are included within provision for credit losses in the consolidated statement of income. The Credit Union also holds \$1,305 (2016 - \$6,577) in an account that is separate from the total allowance for credit losses presented above. This amount is a specific reserve and acts as a provision for its purchased loans.

Loans individually impaired

A loan is considered impaired when a counterparty has not made a payment by the contractual due date and an individual allowance for credit has been established. The following table presents the carrying value of loans that are individually impaired:

	2017 \$	2016 \$
Personal Banking Residential mortgages Loans	361 59	- 68
Business Banking mortgages and loans	1,133	1,179
	1,553	1,247

Included in the above is \$175 (2016 - \$132) of accrued interest receivable.

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(expressed in thousands of dollars)

Loans past due but not impaired

A loan is considered past due when a counterparty has not made a payment by the contractual due date. The following table presents the carrying value of loans that are past due but not classified as impaired because they are either:

- i) less than 90 days past due and there is no information that an impairment event has occurred; or
- ii) fully secured and collection efforts are reasonably expected to result in repayment.

Loans that are past due but not impaired are as follows:

				2017	2016
	1-29 days \$	30-89 days \$	90 days and greater \$	Total \$	Total \$
Personal Banking Residential mortgages Loans	13,574 130	513 27	<u>.</u>	14,087 157	12,952 306
Business Banking mortgages and loans	4,005	700	1,118	5,823	2,004
	17,709	1,240	1,118	20,067	15,262

The fair value of the collateral held by the Credit Union as security for individually impaired and past due loans was \$40,435 (2016 - \$29,715). The Credit Union has estimated the fair value of collateral based on an updated assessment of the security appraisals undertaken at the original funding assessment or management's knowledge of the fair value of security.

The principal collateral and other credit enhancements the Credit Union holds as security for loans include:

- i) insurance and mortgages over residential lots and properties;
- ii) recourse to business assets such as real estate, equipment, inventory and accounts receivable;
- iii) recourse to the Business Banking real estate properties being financed; and
- iv) recourse to liquid assets, guarantees and securities.

Valuations of collateral are updated periodically depending on the nature of the collateral. The Credit Union has policies in place to monitor the existence of undesirable concentration in the collateral supporting its credit exposure.

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(expressed in thousands of dollars)

7 Loan securitizations and other transfers

Transferred financial assets that are not derecognized in their entirety

The Credit Union securitizes insured residential mortgages by participating in the National Housing Authority ("NHA") Canada Mortgage Bond ("CMB") and Mortgage-Backed Securities ("MBS") programs. Through the programs, the Credit Union issues securities backed by residential mortgages that are insured against borrower's default. Once the mortgages are securitized, the Credit Union assigns underlying mortgages and/or related securities to Canada Mortgage and Housing Corporation ("CMHC").

During the year, the Credit Union entered into transfer agreements which were reviewed in order to determine whether the transfers of financial assets should result in all or a portion of the transferred mortgages being derecognized from its consolidated statement of financial position. The derecognition requirements include an assessment of whether the Credit Union's rights to contractual cash flows have expired or have been transferred or whether an obligation has been undertaken by the Credit Union to pay the cash flows collected on the underlying transferred assets over to a third party. The derecognition standards also include an assessment of whether substantially all the risks and rewards of ownership have been transferred.

The Credit Union has determined that an amount of \$94,332 (2016 - \$210,936) raised from securitization transactions during the year should be accounted for as a secured borrowing as the Credit Union did not transfer substantially all of the risks and rewards of ownership, principally because it did not transfer prepayment, interest and credit risk of the mortgages in the securitization. At December 31, 2017, the Credit Union had \$324,971 (2016 - \$331,660) of residential mortgages which had been securitized and included on the consolidated statement of financial position as the securitization transactions did not meet the requirements for derecognition. The total carrying amount of the original loans securitized as at December 31, 2017 was \$481,367 (2016 - \$451,217) at the point of initial securitization. These loans are held as security for the secured borrowings (note 12). As a result of the transactions, the Credit Union receives the net differential between the monthly interest receipts of the mortgages and the interest expense on the borrowings. The exposure to variability of future interest income and expense has been incorporated into the Credit Union's interest rate sensitivity calculations in note 23.

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(expressed in thousands of dollars)

The following table shows the carrying amounts of assets and liabilities relating to securitization transactions which have not been derecognized:

	Loans and receivables	
	2017 \$	2016 \$
Carrying amount of assets Carrying amount of associated liabilities Carrying amount of derivatives	433,484 (438,151) 5	404,352 (411,532) 1,722
For those liabilities that have recourse only to the transferred assets:		
Fair value of assets	437,532	411,336
Fair value of associated liabilities	(438,151)	(411,532)
Fair value of associated derivatives	5	1,722
Net position	(5,276)	(3,932)

Transferred financial assets that are derecognized

During 2015, the Credit Union entered into a whole loan sale agreement with Central 1 to sell a pool of \$19,772 CMHC insured mortgages. The Credit Union transferred all rights and obligations to the interest and principal from these mortgages and retains no prepayment, credit and interest rate risk. The Credit Union continues to service these mortgages and remit any associated net cash flow to Central 1. There were no whole loan sales during 2016 or 2017. The Credit Union received \$53 (2016 - \$69) in servicing revenues that was recorded in Other Income. Cumulatively, as of December 31, 2017 the Credit Union has received \$207 in servicing revenues from the continuing involvement in these assets (2016 - \$171). The Credit Union has determined that its maximum exposure to loss from its continuing involvement in these loans would be the lost servicing revenue of \$58 (2016 - \$78). The following table describes the mortgages to be collected by the Credit Union on behalf of Central 1:

2017

					Maturity of continuing involveme		
	Total \$	Within 6 months \$	3-6 months	6 months - 1 year \$	1-3 years \$	3-5 years \$	More than 5 years \$
Type of continuing involvement							
Securitized loans	13,611	-	-	-	13,611	-	

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

2016

					Maturit	involvement	
	Total \$	Within 3 months \$	3-6 months	6 months - 1 year \$	1-3 years \$	3-5 years \$	More than 5 years \$
Type of continuing involvement							
Securitized loans	25,269	-	-	9,594	15,675	-	

8 Investments

(expressed in thousands of dollars except for number of shares and value per share)

	2017 \$	2016 \$
Central 1 equity shares and accrued dividends Government backed securities Government backed securities - reinvestment account (note 12) Other investments	14,509 6,357 108,513 11,578	11,603 2,505 72,692 9,545
	140,957	96,345
Current portion Non-current portion	42,483 98,474	31,108 65,237

Included in Central 1 equity shares and accrued dividends are 84,376 (2016 - 88,587) Class E Central 1 shares issued with a par value of \$0.01 each, redeemable at \$100 each at the option of Central 1. During the year ended December 31, 2017 Central 1 redeemed 4,211 of the Class E shares at the stated par value of \$100. The Credit Union received proceeds and recorded a gain on this redemption of \$421 within investment income. In December 2017 Central 1 confirmed the intention to redeem another 21,052 of Class E shares in the first quarter of 2018. Based on this information the Credit Union has recorded the 21,052 shares at the par value and expected redemption value of \$100 which resulted in an unrealized gain recognized in other reserves of \$2,105.

	2017 \$	2016 \$
Central 1 A shares 11,904 (2016 - 11,319)	11,904	11,319
Central 1 E shares at cost 63,282 (2016 - 88,587) Central 1 E shares at par value 21,052 (2016 - nil)	2,105	-
Accrued dividends	499	283
Total Central 1 equity shares and accrued dividends	14,509	11,603

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The execution and announcement of Class E share redemption during the year provided assurance of the realizable portion at par value. However, in the absence of information that provides reasonable certainty of the amount of shares and price that will be redeemed in the future, the remaining Class E shares are recorded at cost. There is no separately quoted market value for these shares and the fair value cannot be reasonably determined without confirmation of intent to redeem any portion of the shares. The timing of redemption of these shares cannot be determined; therefore the range of reasonable fair value estimates is significant and the probabilities of the various estimates cannot be reasonably assessed.

9 Property, premises and equipment

	Office equipment \$	Office furniture \$	Leasehold improvements \$	Land and buildings \$	Automotive equipment \$	Total \$
Cost						
As at December 31, 2015	12,135	1,727	10,825	1,492	40	26,219
Additions	2,042	21	400	9	-	2,472
Disposals	(1,593)	(4)	(91)	(90)	-	(1,778)
As at December 31, 2016	12,584	1,744	11,134	1,411	40	26,913
Additions	1,892	387	58	´ -	-	2,337
Disposals	(2,109)	(188)	(4)	-	-	(2,301)
As at December 31, 2017	12,367	1,943	11,188	1,411	40	26,949
Depreciation and impairment						
As at December 31, 2015	9,204	1,540	8,509	49	2	19,304
Disposals	(1,585)	(4)	(89)	-	-	(1,678)
Depreciation charge for the year	`1,071′	39′	635	43	4	`1,792
As at December 31, 2016	8,690	1,575	9,055	92	6	19,418
Disposals	(2,108)	(188)	(4)	-	-	(2,300)
Depreciation charge for the year	1,123	` 51´	47̇5 [′]	44	4	`1,697 [′]
As at December 31, 2017	7,705	1,438	9,526	136	10	18,815
		_		•	_	
Carrying amounts	0.004	400	0.070	4.040	24	7.405
As at December 31, 2016 As at December 31, 2017	3,894 4,662	169 505	2,079 1,662	1,319 1,275	34 30	7,495 8,134
As at December 31, 2017	4,002	505	1,002	1,275	30	0,134

10 Other assets

	2017 \$	2016 \$
Prepaid expenses	3,652	3,986
Other receivable (note 5) Accounts receivable	3,897 1,986	2,012
	9,535	5,998
Current portion Non-current portion	7,362 2,173	3,407 2,591

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

11 Intangibles

	Software \$
Cost As at December 31, 2015 Additions Disposals	10,051 35 (3)
As at December 31, 2016 Additions Disposals	10,083 404 (163)
As at December 31, 2017	10,324
Amortization As at December 31, 2015 Disposals Amortization charge for the year	7,755 (3) 636
As at December 31, 2016 Disposals Amortization charge for the year	8,388 (163) 599
As at December 31, 2017	8,824
Carrying amounts As at December 31, 2016 As at December 31, 2017	1,695 1,500

Remaining amortization of the carrying amounts as at December 31, 2017 is as follows:

	\$
Within 1 year	526
1 - 5 years	974
	1,500

12 Borrowings

	2017 \$	2016 \$
Subordinated debt	15,000	-
Lines of credit Secured borrowings (note 7)	28,533	-
At amortized cost	354,441	270,446
At fair value	84,800	141,086
	482,774	411,532

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

Maturity date	Weighted average interest rate %	2017 \$	2016 \$
Due in 2017 Due in 2018 Due in 2019 Due in 2020 Due in 2021 Due in 2022 Due in 2027 Fair value adjustment	1.88 1.69 1.82 1.29 1.35 2.40 6.37	67,746 68,202 56,870 227,385 47,464 15,000 107	46,590 46,613 75,450 41,837 199,574 - - 1,468
Current Non-current	•	482,774 67,746 415,028	411,532 46,590 364,942

On June 27, 2017 the Credit Union entered into a subordinated debt agreement with Desjardins. This subordinated debt has an original term to maturity of 10 years and matures in June 26, 2027 with a right to repay after 5 years at the Credit Union's option. The subordinated debt qualifies as Tier 2 secondary capital for regulatory capital purposes and has an interest rate of 6.37%.

During the year ended December 31, 2017, the Credit Union entered into a new line of credit facility agreement with Desjardins for \$55,000. As of December 31, 2017, the Credit Union has approved lines of credit totalling \$270,508 (2016 - \$180,497).

Security provided as collateral for the line of credit facilities comprises a general and specific assignment of loans, accounts receivable, and a demand debenture in favour of Central 1. The Credit Union's borrowings are subject to certain covenants. As at December 31, 2017, the Credit Union was in compliance with all covenants on its borrowings.

The secured borrowings arise from securitization transactions and are secured by specific pools of loans of \$324,971 (2016 - \$331,660) and government backed securities of \$108,513 (2016 - \$72,692) (notes 7 and 8).

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

13 Deposits

	2017 \$	2016 \$
Term deposits Demand deposits Registered savings plans Member deposit shares (note 14(b)) Deferred transaction costs Accrued interest	1,611,283 842,046 432,220 3,911 (402) 15,405	1,455,248 807,998 411,037 4,007 (163) 14,059
	2,904,463	2,692,186
Current Non-current	2,175,683 728,780	2,146,558 545,628

14 Deposit and members' equity shares

a) Authorized shares(expressed in thousands of dollars except for value per share)

Unlimited number of shares with a par value and redemption value of \$1 each:

Class A Membership voting equity shares

Class B Patronage voting equity shares

Class C Investment non-voting equity shares

Class D Insured Non-equity shares

Unlimited Class E Equity voting, non-redeemable, non-cumulative shares with a par value of \$1 each

Unlimited Class F, G, H and I Preferred shares. Each class of Preferred share is issuable in Series (Series 1, 2 or 3). Each Series of each class can be offered in 3-, 5-, 7- or 10-year terms. Each class of Preferred share is redeemable at the end of its term, non-voting and entitled to cumulative dividends at a rate set when issued.

b) Issued shares classified as deposits (note 13) consist of the following: (expressed in thousands of dollars except for number of shares)

	2017 \$	2016 \$
3,878,809 (2016 - 3,971,592) Class A Membership equity shares 32,052 (2016 - 34,715) Class D Non-equity shares	3,879 32	3,972 35
	3,911	4,007

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

	2017 \$	2016 \$
Class A Membership equity shares issued in the year Class A Membership equity shares redeemed in the year	193 (286)	183 (282)
Net redemptions in the year	(93)	(99)

The changes in Class D Non-equity shares relate to redemptions only as no shares were issued during the year (2016 - nil).

The Class F, Series 1-3, and Class G, Series 1, 3-to-10 year Preferred shares were subject to full redemption in 2016 (\$2,333 including \$953 of accrued dividends). No new Class F or G shares were issued during 2017 (2016 - nil).

The Class E shares were subject to full redemption in 2016 (\$285 including \$62 of accrued dividends). No new Class E shares were issued during 2017 (2016 - nil).

c) Issued shares classified as members' equity consist of the following: (expressed in thousands of dollars except for number of shares)

	2017 \$	2016 \$
3,212,904 (2016 - 3,509,689) Class C Investment equity shares	3,213	3,510

The changes in Class C Investment equity shares relate to redemptions only as no shares were issued during the year (2016 - nil).

15 Pension and other retirement benefits

The Credit Union provides pension benefits to employees through defined contribution, defined benefit, supplemental retirement and multi-employer defined benefit plans. Other post-retirement benefits including health care, dental benefits or cash alternatives are provided to eligible Credit Union employees upon or after retirement.

The defined benefit plans are registered in the province of British Columbia and governed by provincial regulations and practices. They are administered by a Board of Trustees.

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The Credit Union operates four defined benefit plans in Canada, two of which are funded plans and two are unfunded plans. The risk characteristics and assumptions are similar for all defined benefit plans. The Credit Union funds the defined benefit plans and multi-employer defined benefit plans based on actuarially prescribed amounts. The unfunded supplemental retirement and non-pension post-retirement benefits are paid by the Credit Union at the time of entitlement. The weighted average duration of the defined benefit obligation is as follows:

			2017	2016
	Funded plans	Unfunded plans		
Weighted average duration	19 years	7 years	18 years	18 years

The unfunded portion of the defined benefit obligation is \$1,985 (2016 - \$2,456). The accrued benefit obligation for the supplemental retirement plan is secured by an irrevocable letter of credit issued by the Credit Union in the amount of \$1,157 (2016 - \$1,369).

a) Retirement benefit obligation

<u>-</u>			2017	2016
	Funded plans \$	Unfunded plans \$	Total \$	Total \$
Defined benefit obligation Fair value of plan assets	(30,459) 23,306	(2,042) 57	(32,501) 23,363	(29,590) 21,940
Net retirement benefit obligation	(7,153)	(1,985)	(9,138)	(7,650)
Retirement benefit asset recognized on the consolidated statement of financial position Retirement benefit obligation recognized on the consolidated statement of	583	-	583	571
financial position	(7,736)	(1,985)	(9,721)	(8,221)
Net retirement benefit obligation	(7,153)	(1,985)	(9,138)	(7,650)
Current portion Non-current portion	(836) (6,317)	(315) (1,670)	(1,151) (7,987)	(947) (6,703)

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The movement in the defined benefit obligation is as follows:

			2017	2016
	Funded plans \$	Unfunded plans \$	Total \$	Total \$
Defined benefit obligation				
at January 1	27,078	2,512	29,590	28,994
Current service cost (net of	745	00	7.47	770
employee contributions)	715	32	747	770
Interest cost	1,094	95	1,189	1,151
Re-measurements - experience	29	(318)	(289)	626
Re-measurements - financial	2,443	68	2,511	2
Benefit payments	(900)	(347)	(1,247)	(2,003)
Past service costs	-	-	-	50
Defined benefit obligation				
at December 31	30,459	2,042	32,501	29,590

b) Fair value of plan assets

i) Movement in the fair value of plan assets is as follows:

			2017	2016
	Funded plans \$	Unfunded plans \$	Total \$	Total \$
Fair value of plan assets at January 1 Interest income Administration expenses Re-measurements - financial Employer contributions Benefit payments	21,884 879 (69) 397 1,115 (900)	56 - - - 348 (347)	21,940 879 (69) 397 1,463 (1,247)	20,600 825 (78) 347 2,249 (2,003)
Fair value of plan assets at December 31	23,306	57	23,363	21,940

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

ii) Funded plan assets comprise the following:

		Funded defined benefit plans	
	2017 %	2016 %	
Asset category			
Equity securities	47	46	
Debt instruments	29	29	
Real estate	13	14	
Other assets	11	11	
	100	100	

In the table above, all equity securities and bonds have quoted prices in active markets. The accrued benefit obligation and plan assets of all four defined benefit plans were actuarially measured for accounting purposes as of December 31, 2017. The effective date of the last actuarial valuation reports for funding purposes was December 31, 2015 and the effective date of the next required actuarial valuation report for funding purposes will be December 31, 2018.

The December 31, 2015 actuarial valuations, indicated, for the funded plans, a going concern unfunded liability of \$788 and a solvency deficiency of \$4,191. This deficit is targeted to be financed over time through increased contributions. The pension regulator has determined the period during which the solvency deficit must be funded. As approved by the regulator, the plan solvency deficit is expected to be funded by December 2025. The Credit Union paid \$1,115 (2016 - \$885) for employer contributions to the funded plans in fiscal year 2017. As a result of the valuation, the employer contribution rates were determined to be a flat dollar amount of \$600 per annum effective January 1, 2017 rather than a percentage of payroll. Prior to January 1, 2017, the employer contribution rates were 14.0% - 22.4% per annum depending on the plan holder's age, based on the pensionable earnings of the respective participating employees, which is a combined contribution rate covering current service costs and solvency deficit funding.

The investment policy relative to the majority of the funded plan assets reflects the Trustees' belief that the asset mix strategy should contain a combination of return enhancing and liability/duration matching investments to achieve the plan's investment return objectives and to protect the plan from significant fluctuations in the plan's solvency ratio.

The investment strategy of the Trustees of the plan is that the asset mix should contain a combination of return enhancing and liability/duration matching investments to achieve the plan's investment return objectives and to protect the Plan from significant fluctuations in the plan's solvency ratio. The duration matching investments includes investments in long bonds while the return enhancing investments includes a diversification of investments in equities, real estate, and hedge funds.

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The expected return on plan assets is determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the date of the consolidated statement of financial position. Expected returns on equity and property investments reflect long-term rates of return experienced in the respective markets. The actual return on plan assets for the year ended December 31, 2017 was \$1,276 (2016 - \$1,172).

c) Future contributions and benefit payments

The expected contributions and benefit payments for the year ending December 31, 2018 are as follows:

	\$
Employer contributions Employee benefits	1,438 (1,151)

d) The amounts recognized in the consolidated statement of income were as follows:

	2017 \$	2016 \$
Current service cost (net of employee contributions) Interest cost Administration costs Past service cost Interest income	747 1,189 69 - (879)	770 1,151 78 50 (825)
Total included in employee benefits expense (note 19)	1,126	1,224

e) The amounts recognized in other comprehensive loss were as follows:

	2017 \$	2016 \$
Re-measurements in the year Income tax recovery	(1,825) 79	(281) 200
Other comprehensive loss related to defined benefit plans for the year	(1,746)	(81)

f) The principal actuarial assumptions used, consistent for all defined benefit plans of the Credit Union, were as follows:

	2017 %	2016 %
Discount rate	3.50	4.00
Inflation rate	2.00	2.00
Future salary increases	3.00	3.00

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The principal health care cost assumptions used in the post-retirement defined benefit plan were as follows:

	2017 %	2016 %
Health care cost Extended health	7.50	8.00
MSP Dental	4.00 3.00	4.00 3.00

For plans or portion of plans where indexing is used, future pension increase assumptions are based on 50% of the inflation rate.

Actuarial assumptions are management's best estimate assumptions. Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience. Mortality assumptions, consistently for all defined benefit plans of the Credit Union, are based on the 2014 Canadian Pensioners' Mortality ("CPM") Table with 105% pension size adjustment factors and generational mortality improvements in accordance with the CPM Improvement Scale B. The projection factors are in accordance with the published table Scale AA where annual improvements range from 0.4% to 2% for males and 0.3% to 1.8% for females.

The tables translate the average post-retirement life expectancy of males to 22 years (2016 - 22 years) and females to 24 years (2016 - 24 years) for a pensioner retiring at age 65.

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions presented below was performed by changing each assumption individually. If an actual change occurs, it is likely that some of these assumptions are correlated, which could change the combined impact.

	2017 %	2016 %
Discount rate Impact of: 1% increase 1% decrease	(4,979) 6,490	(4,414) 5,673
Inflation rate Impact of: 1% increase 1% decrease	1,450 (1,443)	1,305 (1,196)
Future salary increases Impact of: 1% increase 1% decrease	1,307 (1,226)	1,047 (937)
Medical/dental trends Impact of: 1% increase 1% decrease	80 (70)	119 (104)

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

- g) Through its defined benefit plans, the Credit Union is exposed to a number of risks, the most significant of which are detailed below:
 - i) Investment risk

The defined benefit obligation is calculated with a discount rate. If the return on assets is lower than the discount rate, it will create a deficit.

ii) Interest rate risk

A variation in bond rates will affect the value of the defined benefit obligation.

iii) Longevity risk

A greater increase in life expectancy than the one predicted by the mortality table used will increase the defined benefit obligation.

iv) Inflation risk

The defined benefit obligation is calculated taking into account an increase in the level of salary and future cost of living adjustments. If actual inflation is greater than expected, that would result in an increase in the defined benefit obligation.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

h) Participation in multi-employer plan

The Credit Union participates in a plan for certain eligible employees which is administered by Central 1.

The Credit Union is one of several employers that participate in the BC Credit Union Employees' Pension Plan (the "Plan"). The Plan is a multi-employer contributory defined benefit pension plan governed by a 12-member Board of Trustees. The Board of Trustees is responsible for overseeing the management of the Plan, including investment of the assets and administration of the benefits. The Plan, as at December 31, 2015, had about 3,200 active employees and approximately 760 retired plan members. Total plan assets at December 31, 2017 are estimated at \$714,731 (2016 - \$615,000). Every three years, an actuarial valuation is performed to assess the financial position of the Plan and the adequacy of the funding level. The most recent actuarial valuation, which was conducted as at December 31, 2015, indicated a going concern unfunded liability of \$25,078 and a solvency deficiency of \$123,032. The deficit is targeted to be financed over time through increased contributions, collectively, from the participating employers. The pension regulator has determined the period during which the solvency deficit must be funded. As approved by the regulator, the plan solvency deficit is expected to be funded by December 2025. The Credit Union paid \$2,342 (2016 - \$2,323) for employer contributions to the Plan in fiscal year 2017. Retirement benefits for the Plan are paid by the Credit Union monthly. As a result of the valuation, the contribution rates were determined to be 14.8% per annum for employer contributions based on the pensionable earnings of the respective participating employees and 2% to 10% per annum, depending on the plan holder's age, for employee contributions effective January 1, 2017. The contributions continue to be expensed as invoiced by the Plan. The next actuarial valuation is scheduled for December 31, 2018.

16 Other liabilities

	2017 \$	2016 \$
Accounts payable and accruals	7,709	5,124
Accounts payable to funders (note 5)	2,800	-
Deferred revenue	552	50
	11,061	5,174
Current	10,838	4,836
Non-current	223	338

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

17 Net interest income

	2017 \$	2016 \$
Interest income		
Cash and cash equivalents	31	40
Interest bearing deposits Financial assets	8,590	9,977
Cash flow hedges	(115)	47
Fair value through profit or loss	(626)	91
Available for sale investments	278	194
Held-to-maturity investments	1,358	848
Loans	93,455	83,583
	102,971	94,780
Interest expense		
Deposits	33,960	32,858
Borrowings Lines of credit	4 220	704
Subordinated debt	1,236 476	701
Secured borrowings	4,624	3,390
Coodiod Somowingo		0,000
	40,296	36,949
Net interest income	62,675	57,831
18 Other income		
	2017	2016
	\$	\$
Investment management	6,133	5,498
Service charges	4,658	4,730
Contract renewal fee	1,500	-
Insurance commissions	952	1,036
Loan fees	776	752
Foreign exchange	635	496
Net gain on sale of investments	126	132
Other	50	85
	14,830	12,729

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

19 Salaries and employee benefits

	2047	0040
	2017 \$	2016 \$
Salaries Benefits	27,103	27,584
Other Post-employment defined benefit plans	3,081 59	3,179 59
Pension costs		
Defined contribution plans including multi-employer plan Defined benefit plans	2,435 1,067	2,439 1,165
	33,745	34,426
20 Other expenses		
	2017 \$	2016 \$
Deposit insurance fees	2,353	2,138
Professional services	1,086	903
Loan administration fees Other	665 449	586 471
Central 1 dues	388	381
Loss on sale of property, premises and equipment	7	10_
	4,948	4,489
21 Income taxes		
	2017 \$	2016 \$
Current tax expense Deferred tax expense	1,251 554	1,793 220
	1,805	2,013

Notes to Consolidated Financial Statements

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(expressed in thousands of dollars)

Reconciliation of effective tax rate

Deferred taxes are calculated on all temporary differences under the liability method using an effective tax rate. The income tax expense differs from the amount that would be computed by applying the combined federal and provincial statutory income tax rate of 26% (2016 - of 26%) to income before income taxes. The reasons for the differences are as follows:

	2017 \$	2016 \$
Computed tax expense (Decrease) increase resulting from	2,236	2,894
Preferred rate amount deduction for credit unions Non-taxable items	(764) 46	(846) 7
Effect of tax rate changes on deferred income tax asset Other	330 (43)	(9) (33)
	1,805	2,013

The effective tax rate for the Credit Union net of the credit union deduction was 17.12% (2016 - 18.4%). The overall tax rate was 20.99% (2016 - 18.1%). The rates reflect adjustments to the prior year tax return and provision adjustments due to more accurate information available at the time of filing the return.

Deferred income tax assets and liabilities are as follows:

	2017 \$	2016 \$
Deferred income tax assets		
To be recovered within 12 months	537	642
To be recovered after more than 12 months	2,337	3,204
	2,874	3,846
Deferred income tax liabilities		
To be settled within 12 months	164	431
To be settled after more than 12 months	477	773
	641	1,204
Net deferred income tax assets	2,233	2,642

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The movement in deferred tax assets and liabilities is as follows:

	December 31, 2016 \$	Recognized in profit or loss \$	Recognized in other comprehensive income \$	December 31, 2017 \$
Deferred income tax assets Provision for credit losses Deferred revenue	692 411	(203) 25	-	489 436
Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated	1,696	(223)	79	1,552
capital cost	623	(329)	_	294
Loss carry-forwards	79	6	-	85
Other	345	(327)	-	18
	3,846	(1,051)	79	2,874
Deferred income tax liabilities				
Prepaid loan expenses	1,028	(87)	-	941
Other	176	(410)	(66)	(300)
	1,204	(497)	(66)	641
Net deferred income tax assets	2,642	(554)	145	2,233
	December 31, 2015 \$	Recognized in profit or loss \$	Recognized in other comprehensive income \$	December 31, 2016 \$
Deferred income tax assets	2015 \$	in profit or loss	in other comprehensive income	2016
Provision for credit losses Deferred revenue	2015	in profit or loss	in other comprehensive income	2016
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying	2015 \$ 715	in profit or loss \$ (23)	in other comprehensive income	2016 \$
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles -	2015 \$ 715 203	in profit or loss \$ (23) 208 (175)	in other comprehensive income \$ -	2016 \$ 692 411
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards	2015 \$ 715 203 1,671 638 76	in profit or loss \$ (23) 208 (175)	in other comprehensive income \$ -	2016 \$ 692 411 1,696
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost	2015 \$ 715 203 1,671	in profit or loss \$ (23) 208 (175)	in other comprehensive income \$ -	2016 \$ 692 411 1,696
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards	2015 \$ 715 203 1,671 638 76	in profit or loss \$ (23) 208 (175)	in other comprehensive income \$ -	2016 \$ 692 411 1,696
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards	2015 \$ 715 203 1,671 638 76 585	in profit or loss \$ (23) 208 (175) (15) 3 (240)	in other comprehensive income \$	2016 \$ 692 411 1,696 623 79 345
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards Other Deferred income tax liabilities Prepaid loan expenses	2015 \$ 715 203 1,671 638 76 585 3,888	in profit or loss \$ (23) 208 (175) (15) 3 (240) (242)	in other comprehensive income \$	2016 \$ 692 411 1,696 623 79 345 3,846
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards Other Deferred income tax liabilities	2015 \$ 715 203 1,671 638 76 585 3,888	in profit or loss \$ (23) 208 (175) (15) 3 (240) (242)	in other comprehensive income \$	2016 \$ 692 411 1,696 623 79 345 3,846
Provision for credit losses Deferred revenue Retirement benefit obligation and severance accruals Property, premises, equipment and software intangibles - differences between carrying amounts and undepreciated capital cost Loss carry-forwards Other Deferred income tax liabilities Prepaid loan expenses	2015 \$ 715 203 1,671 638 76 585 3,888	in profit or loss \$ (23) 208 (175) (15) 3 (240) (242)	in other comprehensive income \$	2016 \$ 692 411 1,696 623 79 345 3,846

Notes to Consolidated Financial Statements

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22 Commitments and contingent liabilities

Commitments

Leases

The Credit Union's premises are leased for varying terms and the majority of the leases are renewable at the end of the lease period at market rate. Lease payments included in occupancy expense amounted to \$5,703 (2016 - \$5,702). Future minimum lease commitments under non-cancellable operating leases are as follows:

	2017 \$	2016 \$
Due in < 1 year Due in 2-5 years Due in > 5 years	5,682 14,656 3,471	5,575 15,504 5,453
	23,809	26,532

The Credit Union has entered into non-cancellable sublease agreements of three premises leased by the Credit Union. The Credit Union expects to receive the following minimum sublease payments under these non-cancellable sublease arrangements:

	2017 \$	2016 \$
Due in < 1 year Due in 2-5 years	52 59	50 91
	91	141

Letters of credit and other quarantees

In the normal course of business, the Credit Union has outstanding letters of credit issued on behalf of members totalling \$14,942 (2016 - \$16,158), which are secured by term deposits or property mortgages.

Undrawn loan commitments

Refer to note 23.

Contingent liabilities

In the course of its business, various claims and legal proceedings may arise against the Credit Union. The Credit Union defends itself where appropriate and is currently of the opinion that it is likely to prevail; accordingly, no provision has been made in these consolidated financial statements.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

23 Risk management

The Credit Union's risk management framework is designed to ensure that the outcomes of risk-taking activities are consistent with its strategies and risk appetite, and that there is an appropriate balance between risk and reward in order to maximize the Credit Union's returns. Risk management is carried out by a number of delegated committees reporting to the Board. The Board has overall responsibility for the establishment and oversight of the Credit Union's risk management framework. In addition, the Credit Union maintains an internal audit function, which is responsible for independent review of risk management and the Credit Union's control environment.

The risk management framework is subject to constant evaluation to ensure that it meets the challenges and requirements of the markets in which the Credit Union operates, including regulatory standards and industry best practices.

The Credit Union's risk management framework is applied on an enterprise-wide basis and consists of three key elements:

- a) Risk governance a set of tools, policies and processes that the Credit Union has in place to identify, measure and manage its risks;
- b) Risk appetite outlines the amount and type of risk the Credit Union is willing to accept in order to pursue its strategic plan, providing an overview of the Credit Union's tolerance for risk which defines the boundaries within which risk-based decision-making can occur;
- c) Risk management techniques as guided by the Credit Union's risk appetite framework are integrated with the Credit Union's strategies and business planning process and include the following:
 - i) Strategies, policies and limits
 - ii) Guidelines, process and standards
 - iii) Measurement, monitoring and reporting

Financial instruments comprise the majority of the Credit Union's assets and liabilities. The Credit Union accepts deposits at both fixed and floating rates for various periods and seeks to earn an interest rate margin by investing these funds in high quality financial instruments - principally mortgages. The primary types of financial risks that arise from these activities are credit, liquidity and market risk in the form of interest rate risk.

a) Credit risk

Credit risk is the risk of loss resulting from the failure of a borrower or counterparty to honour its financial and contractual obligations to the Credit Union. Credit risk arises in the Credit Union's direct lending operations, funding and investment activities where counterparties have repayment or other obligations to the Credit Union.

Notes to Consolidated Financial Statements **December 31, 2017**

(expressed in thousands of dollars)

i) Management of credit risk

The effective management of credit risk requires the establishment of an appropriate credit risk culture. Key credit risk policies and credit risk management strategies are important elements used to create this culture. The Board of Directors, both directly and through executive and board committees, reviews and approves the Credit Union's credit risk strategy and credit risk policy on an annual basis. The objectives of the credit risk strategy are to ensure that:

- Target markets and product offerings are well defined at both the organizational and lines of business levels;
- 2) The risk parameters for new underwritings and for the portfolios as a whole are clearly specified; and
- 3) Transactions, including origination, syndication, loan sales and hedging, are managed in a manner that is consistent with the Credit Union's risk appetite.

The credit risk policy articulates the credit risk management framework, including:

- 1) Key credit risk management principles;
- Delegation of authority;
- The credit risk management program;
- Aggregate limits, beyond which credit applications must be escalated to the Board for approval;
 and
- 5) Single name/aggregation exposures, beyond which exposures must be reported to the Board.

Management develops the credit risk management framework and policies that detail, among other things, the credit risk rating systems and associated parameter estimates; the delegation of authority for granting credit; the calculation of the allowance for credit losses; and the authorization of write-offs.

The Credit Union regularly reviews the various segments of the credit portfolio on an enterprise-wide basis to assess the impact of economic trends or specific events on the performance of the portfolio, and to determine whether corrective action is required. These reviews include the examination of the risk factors for particular products and industries. The results of these reviews are reported to the senior management and, when significant, to the Board.

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(expressed in thousands of dollars)

Concentration of loans is managed by the implementation of sectoral and member specific limits as well as the periodic use of syndications with other financial institutions to limit the potential exposure to any one member.

ii) Credit risk exposure

The following table represents the maximum exposure to credit risk before taking into consideration any collateral. For financial assets recognized on the consolidated statement of financial position, the exposure to credit risk is their stated carrying amount. For loan commitments, the maximum exposure is the full amount of the committed facility including drawn and undrawn balances.

			2017	2016
Credit risk exposure	Outstanding \$	Undrawn commitments \$	Total exposure \$	Total exposure \$
Cash and cash equivalents	7,630	-	7,630	31,899
Interest bearing deposits	402,830	-	402,830	436,254
Personal Banking Mortgages Loans Line of credit and overdraft	1,832,391 162,076 199,855	75,610 148 318,916	1,908,001 162,224 518,771	1,672,348 201,288 448,131
Business Banking Mortgages Loans Line of credit and overdraft	726,332 25,925 24,844	46,776 57 57,817	773,108 25,982 82,661	709,956 29,734 81,936
Accrued interest on loans	4,371	-	4,371	3,584
Derivative financial instruments	67	-	67	1,959
Investments	140,957	-	140,957	96,345
Accounts receivable Income taxes receivable	5,883 579	-	5,883 579	2,012 -
Total exposure	3,533,740	499,324	4,033,064	3,715,446

The classes of financial instruments to which the Credit Union is most exposed are loans, cash resources and derivatives. The Credit Union often takes collateral as security in common with other lending institutions.

For the Personal Banking loan portfolio (residential and consumer loans), the Credit Union's underwriting methodologies and risk modelling are member based rather than product based. As such, the Credit Union reviews the member's capacity to repay the loan rather than relying exclusively on collateral; although, it is an important mitigant of establishing credit risk. Decisions on consumer loans are based on an overall assessment of credit risk utilizing a scoring model that takes into account factors such as Beacon scores and debt levels relative to income.

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(expressed in thousands of dollars)

Personal Banking mortgages which represent the largest potential exposure are supported by collateral in the form of residential property which is often also used as security for Personal Banking loans.

The credit quality of the Business Banking loan portfolio for those loans that are neither past due nor impaired can be assessed by reference to the Credit Union's internal rating system. The Credit Union assesses the quality of Business Banking loans using an internal rating tool taking into consideration a number of factors, such as the security, the borrower's management performance, current and projected financial results and industry statistics related to the borrower's industry, and utilizes the experience and judgment of the Credit department. Business Banking loans are divided into segments based on the following rating system and are regularly reviewed and updated as appropriate.

The following table represents the Business Banking loan portfolio for those loans that are neither past due nor impaired.

Risk rating		2017 \$	2016 \$
1 - 2 3 4 - 5	Excellent to very good Satisfactory Less than satisfactory to poor	63,116 703,318 4,014	46,323 637,293 4,019
		770,448	687,635

b) Liquidity risk

Liquidity risk is the risk that the Credit Union is unable to meet its financial obligations in a timely manner as they fall due. The Credit Union will at all times maintain statutory liquidity levels with Central 1 as required by regulations. Included in cash and cash equivalents and interest bearing deposits are the minimum liquidity threshold cash resources of \$270,562 (2016 - \$248,098).

Accordingly, the Credit Union has policies and procedures in place to manage its liquidity position to comply with both regulatory requirements and sound business practices.

i) Management of liquidity risk

Effective liquidity risk management is essential in order ensure that the Credit Union maintains sufficient liquidity to meet its liabilities when due, to manage the cost of funds, and to enable the lines of business to continue to generate revenue, even under adverse circumstances.

Liquidity risk is managed within and on both an operational and strategic level on a total Credit Union basis and is approved by the Board of Directors. The desired liquidity level above the statutory requirement is determined by taking into account the balance between the cost of liquidity and the yield achieved. Contingency liquidity is managed by having a plan in place that can be invoked very quickly, as well as having a diversity of funding sources arranged that can be accessed when needed.

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The Board receives reports on risk exposures and performance against approved limits. Oversight of liquidity risk is achieved through the Asset and Liability Committee ("ALCO") who meet regularly to review the Credit Union's liquidity profile.

The key elements of liquidity risk management are measurement and modeling, reporting, stress testing, contingency planning and funding diversification.

ii) Liquidity risk exposure

The following table showing cash flows associated with remaining contractual maturities represents the Credit Union's exposure to liquidity risk.

	Less than 1 year \$	1 - 3 years \$	4 - 5 years \$	Total \$
2017				
Deposits Borrowings	2,175,683	728,780	-	2,904,463
Money market loans	28,533	-	<u>-</u>	28,533
Subordinated debt	-	-	15,000	15,000
Secured borrowings	39,213	125,179	274,849	439,241
Derivative liabilities	5,027	-	-	5,027
2016				
Deposits	2,146,558	493,303	52,325	2,692,186
Borrowings				
Secured borrowings	46,590	122,063	242,879	411,532
Derivative liabilities	896	-	-	896

c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and credit spreads will affect the Credit Union's income or the value of its holdings of financial instruments.

The Board of Directors reviews and approves market risk policies and limits annually. The application of the framework and monitoring of the Credit Union's market risk exposures and the activities that give risk to these exposures are overseen through the ALCO. The Credit Union establishes specific operating policies and sets limits at the product, portfolio, line of business and corporate-wide levels which are reviewed at least annually.

The principal market risk to which the Credit Union is exposed is interest rate risk.

i) Interest rate risk

Interest rate risk is the risk that the future cash flows or value of the Credit Union's financial instruments will fluctuate due to changes in market interest rates. Interest rate risk arises when there is variability or a mismatch in the timing of maturing and repricing assets and liabilities.

Notes to Consolidated Financial Statements **December 31, 2017**

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1) Interest rate risk management

The primary objective of interest rate risk management is to manage exposure to the risk within controllable and acceptable levels while maximizing profitability for the given level of risk. This is achieved through effective structuring of the Consolidated Statement of Financial Position and through the use of swaps and other derivative instruments which are used to adjust the exposure to interest rate risk by modifying the repricing of the Credit Union's financial instruments. The Credit Union's derivative instruments are disclosed in note 25.

2) Interest rate risk measurement

The Credit Union engages a number of interest rate risk measurement techniques to inform the analysis and management activities including the use of asset-liability and interest rate sensitivity simulation models, gap analysis and duration analysis.

Sensitivity analysis is used to assess the change in value of the Credit Union's financial instruments against a range of incremental basis point changes in interest rates over a 12-month period. Interest rate shock analysis is calculated in a similar manner to sensitivity analysis but involves a more significant change of 100 basis points or greater in interest rates. Sensitivity analysis and interest rate shock analysis are calculated on a monthly basis and are reported to the ALCO. Based on current differences between financial assets and financial liabilities as at December 31, 2017, the Credit Union estimates that an immediate and sustained 100 basis point increase in interest rates would increase net interest income by \$677 (2016 - \$332) over the next 12 months while an immediate and sustained 100 basis point decrease in interest rates would decrease net interest income by \$1,313 (2016 - (\$1,668)) over the next 12 months.

Gap analysis is used to assess the interest rate risk through analysis of the balances, interest rates and timing of maturity of assets and liabilities. An interest rate gap is represented by a difference in net cash flows in a particular period which is subject to a mismatch in repricing.

The following table represents the carrying amounts of interest-sensitive assets and liabilities presented in the periods in which they next reprice to market rates or mature and are summed to show the interest rate and maturity gap. The information represents the position outstanding at the close of the business day and may change significantly in subsequent periods based on member behaviour and the application of the Credit Union's asset and liability management policies.

Fixed term assets, such as residential mortgage loans and consumer loans, are reported based on scheduled repayments. Assets that are related to the Credit Union's prime rate or other short-term market rates are reported in the variable rate category.

Fixed rate liabilities, such as term deposits, are reported at scheduled maturity. Interest bearing deposits on which the interest rate changes with prime rate or other short-term market rates are reported within variable rate category.

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Yields are based on the effective interest rates for the assets and liabilities at the reporting date.

2017

	Weighted average rate %	Variable rate \$	Within 3 months \$	3 months to 1 year \$	1 to 5 years \$	Over 5 years \$	Non- interest sensitive \$	Total \$
Assets	0.00						7.000	7.000
Cash and cash equivalents Interest bearing deposits Derivative financial	0.00 1.42	-	-	12,000	390,830	-	7,630 -	7,630 402,830
instruments	0.85	-	18	26	3	20	-	67
Loans Investments	3.04 1.71	801,160 14,010	82,552 17,750	185,128 22,128	1,804,137 74,992	98,446	3,491 12,077	2,974,914 140,957
Other	1.7 1	-	-	-	-	-	22,564	22,564
		815,170	100,320	219,282	2,269,962	98,466	45,762	3,548,962
Liabilities and Members' Equity								
Borrowings	1.72	-	28,730	39,016	399,921	15,000	107	482,774
Deposits Derivative financial	1.30	920,128	268,945	967,726	728,780	-	18,884	2,904,463
instruments	0.09	-	-	5	5,022	-	-	5,027
Other			-	-	-	-	156,698	156,698
		920,128	297,675	1,006,747	1,133,723	15,000	175,689	3,548,962
Statement of financial position								
mismatch Notional amount of derivatives		(104,958)	(197,355) (199,000)	(787,465) (15,000)	1,136,239 214,000	83,466	(129,927)	-
Net mismatch		(104,958)	(396,355)	(802,465)	1,350,239	83,466	(129,927)	

2016

	Weighted average rate %	Variable rate \$	Within 3 months \$	3 months to 1 year	1 to 5 years \$	Over 5 years \$	Non- interest sensitive \$	Total \$
Assets Cash and cash equivalents Interest bearing deposits Derivative financial	0.07 1.54	31,681 -	1,349 10,000	16,000	- 410,254	Ē	(1,131)	31,899 436,254
instruments Loans Investments Other	0.87 2.94 1.83	799,649 11,320	55 59,010 9,851 -	263 182,622 20,974	1,641 1,435,137 44,373	186,429 - -	2,329 9,827 18,401	1,959 2,665,176 96,345 18,401
		842,650	80,265	219,859	1,891,405	186,429	29,426	3,250,034
Liabilities and Members' Equity Borrowings Deposits Derivative financial instruments	1.54 1.20 0.00	- 888,829 -	385,059 -	46,591 854,799 -	363,473 545,628 539	- - 357	1,468 17,871 -	411,532 2,692,186 896
Other			295.050	- 001 200	- 000 640	357	145,420	145,420
Statement of financial position mismatch Notional amount of derivatives		(46,179)	385,059 (304,794) (161,500)	901,390 (681,531) 53,500	909,640 981,765 108,000	186,072	164,759 (135,333)	3,250,034
Net mismatch		(46,179)	(466,294)	(628,031)	1,089,765	186,072	(135,333)	_

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ii) Foreign exchange risk

Foreign exchange risk is not considered significant at this time as the Credit Union does not engage in any active trading of foreign currency positions or hold significant foreign currency denominated financial instruments for an extended period. Foreign currency denominated deposits are matched with foreign currency denominated liquidity to minimize any exposure. Foreign exchange revenues earned by the Credit Union are primarily generated by crystallized spreads on dollars exchanged with members.

24 Capital management

The FIA requires the Credit Union to maintain, at all times, a capital base which is adequate in relation to its business. Capital levels for credit unions in British Columbia are regulated pursuant to guidelines issued by the Financial Institutions Commission ("FICOM"). Minimum capital standards are based on a total capital to risk weighted assets ("RWA") ratio of 8%, along with a requirement that at least 35% of the capital base consist of retained earnings. The Credit Union met this requirement at December 31, 2017 and December 31, 2016. Capital is managed in accordance with policies established by the Board. Management regards a strong capital base as an integral part of the Credit Union's strategy. The Credit Union has a capital plan to provide a long-term forecast of capital requirements. All of the elements of capital are monitored throughout the year, and modifications of capital management strategies are made as appropriate.

The capital ratio as determined by FICOM's prescribed rules relating to on-statement of financial position and off-statement of financial position exposures is calculated by dividing total capital by RWA, which is the assets weighted according to relative risk (0% to 150%).

The total capital is as follows:

	2017 \$	2016 \$
Equity shares Retained earnings (non-consolidated) Deferred income tax assets 50% of the Credit Union's proportion of retained earnings in CUDIC, Central 1 and Stabilization Central Credit Union as	7,047 140,186 (2,147)	7,441 133,479 (2,562)
advised by FICOM Subordinated debt Deductions from capital	26,537 15,000 (1,125)	22,881 - (1,209)
	185,498	160,030

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(expressed in thousands of dollars)

25 Derivative financial instruments

The table below provides an analysis of the Credit Union's derivative-related credit exposure:

		2017		2016
	Notional amount \$	Fair value \$	Notional amount \$	Fair value \$
Equity options Interest rate swaps	505 269,000	56 (5,016)	795 320,000	92 971
		(4,960)		1,063

Notional amounts are the contract amounts used to calculate the cash flows to be exchanged; they do not represent credit or market risk exposure.

The table below presents the recognized financial instruments that are subject to enforceable master netting arrangements but not offset and shows in the 'Net' column the result if all set-off rights were exercised.

	Amo	unts not offset	Net	
	Financial instruments \$	Cash collateral pledged received \$	\$	
2017 Derivative assets Derivative liabilities	11 (5,027)	<u>-</u> -	11 (5,027)	
2016 Derivative assets Derivative liabilities	1,867 896	- - -	1,867 896	

The Credit Union is subject to an enforceable master netting arrangement in the form of an International Swaps and Derivatives Association ("ISDA") agreement with a derivative counterparty. Under the terms of that agreement, offsetting of derivative contracts is permitted only in the event of bankruptcy or default of either party to the agreement. No amounts are offset and presented net on the consolidated statement of financial position.

Fair values based on quoted market prices are not available for a significant portion of the Credit Union's derivative instruments. Consequently, fair values are derived using present value and other valuation techniques and may not be indicative of the net realizable values.

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(expressed in thousands of dollars)

The following is a summary of the nature of derivative instruments utilized:

a) Interest rate swaps are transactions in which two parties exchange interest flows on a specified notional amount for a predetermined period, based on agreed upon fixed and floating rates. Notional amounts are not exchanged.

The Credit Union hedges a portion of the interest rate risk that arises on variable interest cash flows on prime rate mortgages through interest rate derivatives. Interest income and expense include the release from other reserves of gains or losses relating to the effective portion of qualifying hedging derivatives designated as cash flow hedges either:

- i) as the hedged item is recorded in interest income (expense); or
- ii) when the forecasted cash flow of the hedged item is no longer probable.

Any ineffectiveness in the hedging relationship is recorded directly in the consolidated statement of income.

During the year ended December 31, 2017, (\$3,154) (net of tax of (\$612)) (2016 - (\$793) (net of tax of (\$210)) was the effective portion of changes in fair value for cash flow hedges in the year. This amount represents unrealized net losses on derivatives and is recorded in consolidated other comprehensive income. The ineffective portion transferred to the consolidated statement of income was \$164 (net of tax of \$34) (2016 - \$20 (net of tax of \$5).

From time to time, the Credit Union enters into derivative transactions to economically hedge certain business strategies that do not otherwise qualify for hedge accounting, or where hedge accounting is not considered economically feasible to implement. During the year ended December 31, 2017, (\$1,852) (2016 - (\$1,735)) was recorded in net interest income as unrealized changes in fair value of these derivatives. In addition, net interest income includes \$762 (2016 - \$272) in realized net gains, of which \$nil (2016 - \$nil) was released from other comprehensive income.

b) Index-linked call options are equity contracts to pay or receive cash flows based on the increase or decrease in the underlying index or security. The Credit Union utilizes index-linked option contracts in order to economically hedge interest expense on the equity index-linked deposits.

The fair value of all outstanding derivative contracts in a gain position, which takes into account credit risk without factoring in the impact of master netting agreements, totalled \$11 as at December 31, 2017 (2016 - \$1,867). The Credit Union manages this credit risk by dealing with counterparties with a minimum credit rating of "A", and setting specific limits for investments with those counterparties, which are reviewed monthly.

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(expressed in thousands of dollars)

26 Fair value of financial instruments

The Credit Union has estimated fair values taking into account changes in interest rates and credit risk that have occurred since the assets and liabilities were acquired. These calculations represent management's best estimates based on a range of methods and assumptions; since they involve uncertainties, the fair values may not be realized in an actual sale or immediate settlement of the instruments. Interest rate changes are the main cause of changes in the fair value of the Credit Union's financial instruments. The carrying value is a reasonable approximation of fair value for the Credit Union's cash and cash equivalents, demand deposits, and certain other financial assets and liabilities.

The fair values of financial instruments are as follows:

a) Interest bearing deposits

The fair value of interest bearing deposits is determined by discounting remaining contractual cash flows at current market interest rates offered for deposits with similar terms and risks.

b) Derivative financial instruments

The fair value of derivative financial instruments is determined by using quoted market benchmark rates from an independent source. The Credit Union uses a valuation method that includes discounted cash flows on the remaining contractual life of a derivative instrument, and valuation models that use observable market data together with a consideration of the credit risk of both parties to the derivative.

c) Loans

In determining the fair value of loans, the Credit Union incorporates the following assumptions:

- i) Fair values are determined by discounting remaining contractual cash flows at current market interest rates offered for loans with similar terms, adjusting for estimated prepayments expected.
- ii) The total value of loans determined using the above assumption is reduced by the allowance for credit losses to determine the fair value of the Credit Union's loan portfolio.

d) Investments

The majority of the Credit Union's investments are fair valued based on market pricing with the exception of certain investments that are measured at cost. These investments are the Level 3 investments discussed later in this note, which include shares in other investments that were issued in a private offering, and have no active market or are not publically traded. As a result, the fair value of these investments cannot be determined and consequently these investments are measured at cost. The Credit Union has no immediate plans for disposal of any of these investments.

Also included in the Level 3 investments are Central 1 equity shares and accrued dividends. As discussed earlier in note 8, the execution and announcement of Class E share redemption during the year provided

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(expressed in thousands of dollars)

assurance of the realizable portion of 4,211 shares at par value of \$100. However, the remaining Class E shares are recorded at cost as there is no separately quoted market value for these shares and the fair value cannot be reasonably determined. During the year ended December 31, 2017, \$2,668 (net of tax of (\$546)) (2016 - (\$5) (net of tax of \$1)) was recognized in other comprehensive income (loss) for the year, as an unrealized change in fair value of available-for-sale investments.

e) Borrowings

The fair value of borrowings is determined by discounting remaining contractual cash flows at current market interest rates offered for borrowings with similar terms and risks.

f) Deposits

In determining the fair value of deposits, the Credit Union incorporates the following assumptions:

- For fixed rate, fixed maturity deposits, the Credit Union discounts the remaining contractual cash flows, adjusted for expected redemptions, at market interest rates offered for deposits with similar terms and risks.
- ii) For floating rate deposits, changes in interest rates have minimal impact on the fair value since deposits reprice to market frequently. On that basis, fair value is assumed to equal carrying value.

The following represents the approximate fair values of financial instruments of the Credit Union as at the consolidated statement of financial position date:

			2017			2016
	Carrying value \$	Fair value \$	Difference \$	Carrying value \$	Fair value \$	Difference \$
Financial assets						
Interest bearing deposits Derivative financial	402,830	394,133	8,697	436,254	434,377	1,877
instruments	67	67	-	1,959	1,959	-
Investments	140,957	140,358	599	96,345	96,798	(453)
Loans	2,972,348	2,960,319	12,029	2,662,385	2,674,889	(12,504)
Financial liabilities						
Borrowings	482,774	495,810	(13,036)	411,532	406,691	4,841
Deposits Derivative financial	2,904,863	2,897,003	7,860	2,692,349	2,697,648	(5,299)
instruments	5,027	5,027	-	896	896	-

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(expressed in thousands of dollars)

The following tables summarize the fair value of financial instruments which are accounted for at fair value on the Credit Union's consolidated statement of financial position or disclosed at fair value elsewhere in the notes to the consolidated financial statements. Fair value measurements are analyzed according to a fair value hierarchy of three levels, as outlined below. Observable inputs represent instances where market data is obtained from independent sources. Unobservable inputs are based on the Credit Union's own internal assumptions. There were no transfers between levels for the current year.

Level 1: Unadjusted market prices in active markets for identical assets and liabilities.

Level 2: Inputs, other than quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly. This level includes the majority of over the counter derivatives and certain monetary instruments.

Level 3: Inputs which are not based upon market observable data.

	-		2017
	Level 1	Level 2	Level 3
	\$	\$	\$
Financial assets Interest bearing deposits Derivative financial instruments Investments Loans	- - - -	394,133 67 123,851 2,820,008	- 16,507 140,311
Financial liabilities Borrowings Deposits Derivative financial instruments	-	(495,810)	-
	-	(2,897,003)	-
	-	(5,027)	-
		(59,781)	156,818
			2016
	Level 1	Level 2	Level 3
	\$	\$	\$
Financial assets Interest bearing deposits Derivative financial instruments Investments Loans	-	434,377	-
	-	1,959	-
	-	83,628	13,170
	-	2,674,889	-
Financial liabilities Borrowings Deposits Derivative financial instruments	-	(406,691)	-
	-	(2,697,648)	-
	-	(896)	-
		89,618	13,170

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

The Credit Union has financial instruments classified as Level 3 in the fair value hierarchy and has provided an analysis of movements in Level 3:

	2017 \$	2016 \$
At January 1 Reclassification of Crelogix portfolio (note 5) Changes in Central 1 equity shares and other investments	13,170 140,311 3,337	11,991 - 1,179
At December 31	156,818	13,170

27 Related party disclosure

Related parties of the Credit Union include subsidiaries, associates, post-employment benefit plans, directors and other key management personnel ("key management"), close family members of key management and entities which are controlled, jointly controlled or significantly influenced, or in which significant voting power is held, by key management or their close family members.

a) Loans and deposits

The Credit Union provides banking services to key management and persons connected to them.

A number of transactions were entered into with key management in the normal course of business. All loans to directors, executive management and employees of the Credit Union are subject to the credit policies established for all members. Credit Union employees may receive special rates or other considerations with respect to loans at the Credit Union. Directors do not receive special rates or other considerations with respect to loans or deposits at the Credit Union.

Notes to Consolidated Financial Statements

December 31, 2017

(expressed in thousands of dollars)

No provisions or loan write-offs have been recognized in respect of loans given to related parties (2016 - \$nil).

			2017 \$	2016 \$
	i)	Loans to related parties:		
		Loans outstanding at January 1 Loans issued in the year Loan repayments in the year	5,769 5,520 (6,358)	7,307 6,120 (7,658)
		Loans outstanding at December 31	4,931	5,769
		Interest income earned	153	192
	ii)	Deposits from related parties:		
		Balance on deposit at January 1 Deposits received in the year Deposits repaid in the year	6,022 18,825 (18,116)	4,223 16,202 (14,403)
		Balance on deposit at December 31	6,731	6,022
		Interest expense on deposits	96	67
b)	Key	management compensation		
			2017 \$	2016 \$
	Pos	ary and other short-term employee benefits st-employment benefits mination benefits	3,269 320 159	3,007 509 291
			3,748	3,807